



Closing Deals with Reps and Warranties Insurance

American Conference Institute's National Forum on Directors & Officers Management

Can This Product Co-Exist with D&O, Plus Trends, Challenges and What's Next?

Maurice Pessa, Partner in the D&O Group speaks at the Directors & Officers Management Liability Conference. The conference is the premier event for brokers, underwriters, claims professionals and attorneys to benchmark coverage, underwriting and claims strategies. Key points covered by the panel, "Closing Deals with Reps and Warranties Insurance: Can This Product Co-Exist with D&O, Plus Trends, Challenges and What's Next?," include:

- Key drivers for the development of R&W insurance
- Coverage for failed M&A deals
- Key issues to address, including process and structure
- Current market: opportunities and challenges with growth of the product
- Claims: is the product responding?
- What's next: thoughts on the future
- How can this product co-exist with D&O coverage?

Practice Areas

Financial Lines