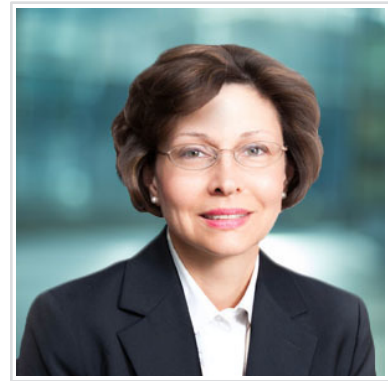


Nancy Sabol Frantz

Partner

Chair, Real Estate Group and Finance Group

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With over 25 years of experience assisting clients in the real estate and finance industry, Nancy is known for her ability to provide risk analysis and practical solutions with respect to highly complex issues. Her clients include international and domestic banks, hedge funds, insurance companies, manufacturing entities, developers, and institutional investors active in almost all aspects of commercial real estate transactions, including loan originations, syndications, workouts, sales and acquisitions, and real estate leases, acquisitions, and dispositions.

Representative Matters

- Led team of attorneys representing a multi-national corporation with respect to conveyance of numerous commercial properties, involving negotiating and obtaining numerous third party consents and waivers of rights to purchase
- Led team of attorneys representing a regional lender with respect to an acquisition and construction loan for the development of an assisted living facility upon numerous acres of farmland
- Represented industrial company with respect to the ground lease of its new office and warehouse headquarters
- Represented a lender with respect to the sale of its defaulted retail center loan and underlying collateral
- Represented participants controlling senior mezzanine loans totaling \$300M with respect to one of the largest structured real estate financings in US history, Stuyvesant Town/Peter Cooper Village, New York
- Represented foreign lender with respect to the origination of a \$175M mortgage loan for an urban office tower, and its subsequent syndication
- Represented lender group in the origination, syndication and subsequent restructure of a \$130M mortgage loan for resort development
- Represented institutional investors with respect to their purchase of an interest in a \$350M portfolio loan involving domestic and international office buildings
- Represented regional lender with respect to loan originations for multifamily housing, retail and office projects

Practice Areas

Finance
Real Estate
Healthcare Industry

Bar and Court Admissions

Pennsylvania

Education

Villanova University School of Law, JD,
1989

The Pennsylvania State University, BS,
with Distinction, 1985

- Represented owner of historic urban office building in connection with its acquisition, leasing, renovation, finance, management and disposition
- Represented a regional lender with respect to the origination and syndication of construction financing for upscale senior condominiums and clustered homes

Recognition & Involvement

Nancy is AV® Preeminent rated by the Martindale-Hubbell peer review rating system.

In 2018, the Pennsylvania Real Estate practice group, co-chaired by Nancy, was honored as a Recognized Practice by Chambers USA.

Nancy was the recipient of the 2000 National Network of Commercial Real Estate Women (CREW) Networking Award for her involvement in converting a former Gimbels facility in Philadelphia to a telecommunications "hotel". She has lectured on loan workouts, real estate due diligence, mechanics lien issues and leasing arrangements in "smart" buildings.

Nancy was enrolled in the University Scholars Program (the predecessor to the Schreyer Honors College) while a student at The Pennsylvania State University. She was a member of the Law Review of the Villanova University School of Law.

Nancy is active in her community, having served on the Finance Committee and as Chair of the Stewardship Committee of Our Mother of Good Counsel Church in Bryn Mawr, Pennsylvania, and as a Co-Chair of the American Heart Association's Black Tie and Blue Jeans Ball. She also served as a Commissioner of Pennsylvania's Independent Regulatory Review Commission from December 2007 to August 2009.

In the News

White and Williams Honored with Philadelphia VIP Trailblazing Partner Award
April 20, 2018

Nancy Frantz and Steven Ostrow Named Co-Chairs of Real Estate and Finance Groups
January 13, 2016

Events

The Changing Landscape of Commercial Loan Documents
Philadelphia, PA | April 7, 2016

Don't Let Bad Get Worse: How to Proceed When a Loan Goes Sideways
Philadelphia, PA | November 29, 2012

Publications

Rental Assistance Program: Good News for Tenants and Possibly Landlords

Real Estate and Finance Alert | January 19, 2021

Debt Forbearance/Settlement Agreements: One of the Most Important and Often Overlooked Clauses

Real Estate and Finance and Tax and Estates Alert | June 25, 2020

Loan Modifications Due to COVID-19 Pandemic: FDIC Answers CARES Act FAQs

Real Estate and Finance Alert | March 30, 2020

Distressed Debt and Workout Agreements During the COVID-19 Pandemic

Real Estate, Finance and Financial Restructuring Alert | March 27, 2020

Preparing for a "Looming" Recession: Practical Tips for Lenders

Finance Alert | September 16, 2019

Real Estate Finance and Bank Regulatory Capital: Will HVCRE be Replaced by HVADC?

Real Estate and Finance Alert | October 4, 2017

Philadelphia Revises Realty Transfer Tax Treatment of Acquired Real Estate Companies

Real Estate Alert | December 27, 2016

Executing Documents with Powers of Attorney and Confessions of Judgment in PA Just Got Easier

Real Estate Alert | October 25, 2016

Pennsylvania Coalbed Methane Gas: Is it Coal or Gas?

Real Estate Alert | May 6, 2015

Liquidity Stress Testing and Liquidity Buffer Requirements: What Large U.S. Bank Holding Companies Must do on an at Least Monthly Basis

Real Estate and Finance Alert | April 11, 2014

Is That Sale "Final"? Purchase of a Condominium Unit May Be Revoked for Developer's Failure to Comply with the Interstate Land Sales Full Disclosure Act

Real Estate and Finance Alert | August 21, 2013

Instruments Under Seal: Those Words Really Can Make a Difference!

Real Estate, Finance and Bankruptcy Alert | June 3, 2013

Marcellus Shale Natural Gas: Is It Or Is It Not A Mineral?

Real Estate Alert | May 1, 2013

The ADA and Food Allergies on Campus

Education Alert | January 14, 2013

Covered Bonds: An Update

Real Estate and Finance Alert | October 10, 2012

Cases & Deals

White and Williams Represents S.R. Smith, LLC in Sale to Champlain Capital
May 4, 2017