

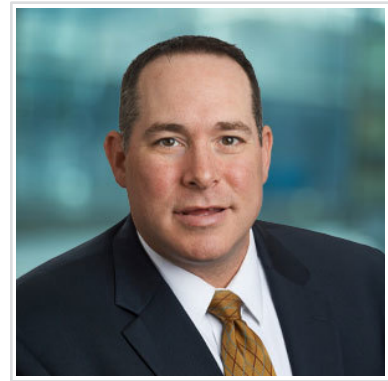
Harrison A. Kaufman

Counsel

7 Times Square, Suite 2900 | New York, NY 10036-6524

Direct: 646.766.1351 | Fax: 914.487.7322

kaufmanh@whiteandwilliams.com



Harrison focuses his practice on all aspects of commercial real estate transactions, including mortgage origination, financing, leasing, partnerships, joint ventures, acquisitions and development, loan workouts and loan modifications. He also has considerable experience with transactions involving CMBS origination and securitization.

Harrison has represented and advised major financial institutions, private equity funds, investors, developers, landlords and tenants. He routinely represents clients in highly structured real estate finance and joint venture transactions, including mezzanine debt, preferred equity, bridge loans and construction loans. As part of his practice, Harrison regularly negotiates intercreditor agreements, co-lender agreements, participations and partnership agreements. Harrison also has experience in fund formation, corporate acquisitions and general corporate law, including company formation, operating agreements and joint venture agreements.

Representative Matters

Finance - Lender Side

- Represented private equity investor in connection with an \$11 million mezzanine loan behind a \$73 million senior CMBS mortgage loan
- Represented lending syndicate in connection with a \$40 million construction loan secured by property located in New York, NY
- Represented private equity lender in connection with an \$11 million mezzanine loan behind a \$52 million senior CMBS mortgage loan
- Represented lending syndicate in connection with \$22 million mortgage loan secured by property located in Brooklyn, NY
- Represented private equity lender in connection with a \$12 million mezzanine loan behind a \$68 million senior CMBS mortgage loan
- Represented private equity lender in connection with an \$8.5 million preferred equity investment into a development project located in New York, NY
- Represented private equity lender in connection with a \$49 million mortgage and mezzanine financing secured by property located in New York, NY

Practice Areas

Finance

Real Estate

Bar and Court Admissions

New York

Education

New York Law School, JD, *cum laude*, 2003

University of Delaware, BA, 2000

- Represented co-lenders in connection with joint venture agreement for a \$20 million construction loan secured by property located in New York, NY
- Represented institutional lender in connection with \$40 million mortgage loan secured by commercial condominium units located in New York, NY
- Represented mezzanine lender in connection with \$4 million mezzanine loan behind a \$27 million senior loan
- Represented private equity lender in connection with \$19.5 million acquisition and construction loan secured by the property located in New York, NY
- Represented mezzanine lender in connection with \$1.5 million mezzanine loan behind a \$22 million senior loan
- Represented institutional lender in connection with a \$22 million acquisition and construction loan secured by property located in New York, NY
- Represented mezzanine lender in connection with \$2 million mezzanine loan behind a \$6.5 million senior loan
- Represented private equity lender in connection with lender joint venture agreements and mortgage financing of properties located in TN
- Represented private equity lender in connection with \$6.75 million mortgage loan secured by Crowne Plaza hotel located in Grand Rapids, MI
- Represented private equity fund as lender in connection with a \$13 million mortgage loan secured by ski resort property and condominiums located in California
- Represented private equity fund lender in connection with a \$23.5 million mortgage loan refinancing of property located in New York, NY

Finance - Borrower Side

- Represented developer and property owner in connection with the \$500 million acquisition and construction loan and \$315 million mezzanine loan finance of the property located in New York, NY
- Represented property owner in connection with the \$250 million mortgage and mezzanine loan refinance of the property located in New York, NY
- Represented developer and property owner in connection with the \$230 million mortgage loan financing of the property located in New York, NY
- Represented property owner and developer in connection with \$50 million construction loan and \$17.5 million mezzanine loan related to the Hilton West Palm Beach, FL
- Represented property owner in connection with the \$28 million mortgage loan refinance secured by a 12-building multi-family property in DE

Acquisition/Equity

- Represented purchaser in \$45 million acquisition and leaseback of property located in downtown Manhattan, NY
- Represented purchaser in \$71 million acquisition and development of property located in New York, NY
- Represented equity investor in \$24 million acquisition and development of townhome project in Daly City, CA

- Represented equity investor in connection with joint venture for the purchase of office building in Center City Philadelphia
- Represented equity investor in connection with joint venture for the purchase of student housing building located in West Lafayette, IN
- Represented developer and equity investor in the acquisition and joint venturing of mixed-use project in New York, NY
- Represented equity investors in the ownership structure of the mixed use project located in New York, NY
- Represented developer and equity investors in the acquisition and joint venturing of mixed-use retail and hotel project located in New York, NY
- Represented purchaser in connection with the acquisition of the leasehold interest in property located in New York, NY

Workouts/Restructuring

- Represented lender in connection with deed-in-lieu transaction for condos and vacant land located in Lake Tahoe, CA
- Represented lender in connection with UCC foreclosure auction of the equity collateral securing a mortgage loan on property located in New York, NY
- Represented special servicer in connection with the workout and foreclosure of \$310 million securitized mortgage loan secured by a 39 property, 13 state shopping center portfolio
- Represented mezzanine lender in connection with the disposition of a mezzanine mortgage loan secured by interests in multi-state hotel portfolio
- Represented special servicer in connection with the restructuring of securitized debt secured by the Marriott Waikiki

Leasing

- Represented landlord in connection with leasing of warehouse property in the Meatpacking District in Manhattan to restaurant tenant and events studio tenant
- Represented landlord in connection with 23,400 square foot retail shopping center ground lease with big-box tenant located in Wisconsin
- Represented landlord in connection with the out-parcel ground lease to restaurant tenant located at a shopping center in New York
- Represented landlord in connection with 65,930 square foot retail shopping center lease to big-box tenant located in Tennessee
- Represented landlord in connection with 31,688 square foot retail shopping center lease to supermarket tenant located in South Carolina

Cases & Deals

White and Williams Represents Progress Physical Therapy In Multimillion Dollar Sale To Ivy Rehab
May 14, 2019

MIS Training Institute Acquires LeaderQuest
April 1, 2019

Eastern Warehouse Distributors, Parts Authority Purchase 11 National Auto Parts Supply Locations
February 21, 2019