

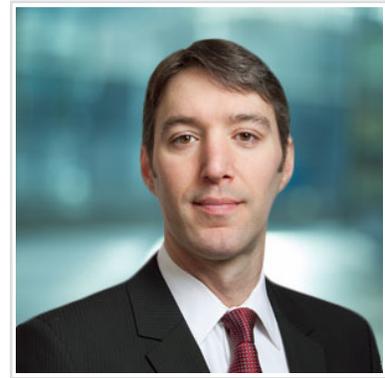
## Joshua G. Galante

Partner

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Josh Galante advises established and emerging businesses on complex transactions, including mergers, acquisitions, sales, financings, joint ventures and restructurings. He also advises clients on commercial transactions, equity compensation arrangements, and general governance and compliance matters. He has broad experience managing the legal aspects of business combination and financing transactions involving both public and private companies.

Josh's practice includes representing private equity, venture capital and angel investor groups in connection with equity investments and regulatory compliance issues. He also represents both borrowers and lenders in senior and subordinated debt financings.

In addition to his primary focus on corporate and securities transactions, Josh counsels franchisor clients on structuring and operating their franchise programs.

Josh has over 15 years of experience handling corporate transactional work for his clients, including frequently acting as outside general counsel responsible for overseeing all of his clients' legal needs. He provides proactive, practical advice and guidance for modern businesses.

Josh has authored or co-authored numerous articles that have appeared in a variety of publications, including the *National Law Journal* and *Law360*.

### Representative Matters

- Represented Covetrus, Inc. (NASDAQ:CVET), a global leader in animal health technology and services, in connection with its strategic investment in Veterinary Study Groups, Inc., a leading provider of peer-to-peer learning experiences for veterinary practice leaders
- Represented True Global Ventures in connection with sale of its interest in SharesPost as part of the May 2020 SharesPost/Forge Global merger
- Represented a regional health insurer in its joint venture with two major hospital systems to form a Medicare Advantage insurance company

### Practice Areas

Corporate and Securities

Technology Industry

### Bar and Court Admissions

New York

Georgia

### Education

Vanderbilt University Law School, JD, 2002

Emory University, BBA in Finance, *with distinction*, BA in History, 1999

- Represented a public distributor of dental and healthcare products in the creation of a new entity with a national dental supplies provider in order to better serve state dental association members with an online-only option for purchasing dental supplies
- Represented the strategic investment arm of a health insurance company with respect to its participation in a \$33 million Series B financing round by Pager, Inc.
- Represented a regional, nationally-affiliated health insurance company with respect to its participation, along with other health insurers, in a joint venture with a non-profit generic pharmaceutical company, helping to reduce the costs of certain generic drugs for participating plan members and other consumers
- Advised Petabyte Technology, a veterinary practice management software company, in securing \$8M in Series A Financing
- Represented iNovia Capital in a multimillion dollar Series B investment in Boosted, Inc.
- Represented Stadium Goods, a streetwear and sneaker resale store and e-commerce site, in its multimillion dollar sale to Farfetch Limited, a publicly-traded global technology platform for the luxury fashion industry
- Represented Stadium Goods, a streetwear and sneaker resale store and e-commerce site, in its backing from LVMH Luxury Ventures
- Represented a data analytics company that provides proprietary consumer intelligence to major luxury brands in its sale to a global communications agency
- Represented the strategic investment arm of a life and disability insurer in connection with its investment in a healthcare IT company that leverages clinical diagnostic data and AI to develop advanced analytics solutions for the healthcare, pharmaceutical and life science markets
- Represented iNovia Capital in multimillion dollar Series A and seed investments of ROSS Intelligence
- Represented the strategic investment arm of a life and disability insurer in connection with an investment in a special purpose acquisition vehicle which acquired a controlling interest in a provider of trade credit risk management technology solutions
- Counseled the strategic investment arm of a life and disability insurer through a Series C preferred equity round for a co-working space company
- Assisted client in providing a secured, tranching bridge loan to a SaaS-based technology company delivering online and mobile interactive health management platforms
- Represented natural resources company in post-Chapter 11 initial public offering of common equity registered on Form S-1 for the benefit of creditor selling shareholders. Coordinated successful application to be listed on Nasdaq
- Represented NYSE-listed consumer products company in Rule 144A debt offering and related exchange offers registered on Form S-4 in connection with acquisition of business unit
- Represented institutional real estate investment manager in creation of strategic fund, including private placement of limited partnership interests under Rule 506
- Represented Nasdaq-listed natural resources company in strategic acquisition for combination of cash and common equity, including the subsequent registration on Form S-3ASR of the equity component for resale by the sellers pursuant to a registration rights agreement

- Represented privately held record management company as purchaser in nationwide roll-up acquisition program (approximately 30 acquisitions) of document storage and secure destruction businesses
- Represented NYSE-listed paper products company in asset and stock sale of two business divisions to strategic acquirer
- Represented global clothing brand in design and implementation of U.S. retail store franchise system, including drafting franchise agreement, ancillary document forms and uniform offering documents, and coordinating multi-state offering registration

### **Recognition & Involvement**

Josh provides pro bono legal services to various groups and individuals in the arts and entertainment fields.

### **In the News**

White and Williams Announces Lawyer Promotions  
January 2, 2019

White and Williams Elects Four Lawyers to Partnership, Promotes Six Associates to Counsel  
January 6, 2017

Corporate Lawyers Counsel New York Startups  
August 15, 2014

### **Publications**

Can a TRO Be Used to Toll Drop-Dead Date? The Latest in M&A Battles  
*Corporate and Securities Alert* | May 22, 2020

Are We Entering Another “Nuclear Winter” for Venture Capital Financing?  
*Corporate and Securities Alert* | May 13, 2020

Supreme Court Opens the Door for States to Legalize Sports Betting  
*Taking Care of Business* | May 15, 2018

Not So Fast! How Many Signatures Does it Take to Create a Binding Contract?  
*Taking Care of Business* | December 1, 2017

Revisiting Stock Transfer Restrictions  
*Law360* | August 8, 2017

Delaware Chancery Court Clarifies Effectiveness of Share Transfer Restrictions  
*Corporate and Securities Alert* | July 17, 2017

Delaware Courts Refine Standards Regarding Appropriate Conditions to Stockholder Inspections of Books and Records  
*Corporate and Securities Alert* | January 13, 2015

## **Cases & Deals**

White and Williams Leads Strategic Investment into Veterinary Study Groups, Inc. by Covetrus  
October 14, 2020

White and Williams Represents Participating Health Insurance Payer in Series B Equity Financing  
March 9, 2020

White and Williams Represents Penn National Gaming in its Partnership with NASCAR  
February 24, 2020

White and Williams Helps Petabyte Technology Secure \$8M Series A Financing  
December 11, 2019

White and Williams Team Leads Corporate Restructuring and Financing for Transformation of Heating Plant into Luxury Residences  
July 24, 2019

Stadium Goods to Be Acquired by Farfetch Limited  
December 13, 2018

Stadium Goods Backed By LVMH Luxury Ventures  
February 8, 2018

iNovia Investment Expands Bench Bookkeeping into Canada  
February 1, 2018

Horizon Healthcare Services and Pager Close Strategic Round of Financing  
January 19, 2018

White and Williams Counsels Client Through Several Investments  
October 20, 2017

iNovia Capital Invests in Artificial Intelligence Platform  
October 11, 2017

Stadium Goods Completes Equity Fundraising Round  
January 12, 2017

BlackRock to Invest in iCapital Network  
December 15, 2016

White and Williams Represents Financial Technology Company TKS Solutions in Sale to Eze Software  
October 23, 2015

White and Williams Provides Counsel to Tech Company in Acquisition  
January 21, 2015

Business Lawyers Advise Tech Startup in Acquisition by AOL, Inc.  
December 1, 2014

Horizon Healthcare Services Invests in Oncology Management Technology with Counsel from Corporate Group  
September 23, 2014

Corporate Lawyers Counsel Software Company in Sale  
May 10, 2013