



## Commercial Finance

We represent borrowers, lenders and other credit sources on a national, regional and local basis in all aspects of complex commercial finance matters. We routinely handle a variety of commercial finance transactions, including leveraged buy-outs and roll-up financings, cash flow and asset based financing, second lien and mezzanine financing, acquisition financing and construction and development financing.

Our lawyers are involved in all aspects of a transaction from structuring the credit, identifying the applicable borrower and guarantor parties, addressing various types of collateral and perfection methodologies, in addition to negotiating, documenting and closing the transaction. We understand the uniqueness and importance of each matter to our clients and strive to provide our clients with creative solutions, the highest quality work product, and a timely and cost-effective engagement.

### Representative Matters

- Represented lender group in large syndicated financing of bakery company involving inventory and receivables financing, real estate and equipment term loan financing, and multiple tranches of subordinate financing
- Represented lender in inventory and receivables based financing for major ventilation fan company, including subsequent workout and full payoff after default
- Represented lender in inventory, receivables, equipment and cash flow financing for major chemical company with operations in U.S. and Canada
- Represented lender in revolving credit and term loan facilities extended to plastics manufacturer secured by all assets
- Represented lender in revolving credit and term loan facilities extended to aircraft secured by all assets
- Represented lender group in inventory and receivables financing for large fragrance company

### Related Practices

Finance

### **Publications**

Key Takeaways from Real Estate and Finance Forum  
*Real Estate and Finance Alert* | November 17, 2017

### **Events**

America's Brick-and-Mortar Retail Stores – A Vanishing Act in an Online Shopping World  
Philadelphia, PA | November 2, 2017

Trends in the Philadelphia Commercial Real Estate Market  
Risk Management Association, Philadelphia | June 20, 2017

### **Cases & Deals**

White and Williams Secures \$195M CMBS Loan and Refinancing of Aruba Marriott  
January 26, 2018