

**TIARIAS** 2014  
**U.S.** SPRING  
CONFERENCE

*May 7-9, 2014*

The Ritz-Carlton Key Biscayne  
455 Grand Bay Drive  
Key Biscayne, Florida 33149

*Making Better Decisions*



**PROGRAM**



**TO:**  
ARIAS•U.S. Members and Non-Members

**FROM:**  
**Program Co-Chairs**  
Mark T. Megaw  
Harry P. Cohen

**RE:**  
ARIAS•U.S. 2014 Spring Conference

*Dear Colleagues:*

Welcome to this year's Spring Conference at The Ritz-Carlton Key Biscayne on the island of Key Biscayne, Florida.

**Decision-making pervades our industry.** From the moment we evaluate a case, hire an arbitrator, hire counsel, choose to settle, introduce evidence, or make a final award, we have a common bond: we make decisions. We likewise spend countless hours seeking to shape the decisions of others; we want to get hired and to advance our corporate, personal and professional goals, within the constraints of values and ethics. In this ARIAS Spring Conference, we will look at different ways the "light bulb" of an idea gets converted into a decision. How do we recognize the hurdles that some ideas will face, so as to make ourselves more persuasive? How do we make, and get, "Better Decisions"?

Please bring your business cards to the conference! One of the innovations at this conference will be ARIAS's first ever "speed dating." In this segment, arbitrators, counsel, and company participants will be in very small, rotating groups, with a rapid-fire chance to promote what you can bring to an arbitral relationship.

Our Keynote Speaker, **Judge Michael B. Mukasey**, will complement our theme by providing perspectives on decision-making from the executive branch and as a judge. Now a partner at the firm Debevoise & Plimpton LLP, Judge Mukasey is the former US Attorney General (the nation's chief law enforcement officer) and is the former Chief Judge of the United States District Court, New York. Among many headline cases, Judge Mukasey presided over the case *SR Int'l Bus. Ins. Co. v. World Trade Ctr. Props, LLC*, which addressed whether the two-plane attack on the World Trade Center constituted one or two "occurrences" for insurance purposes.

Again this year, Jennifer Devery will serve as Golf Chair. She is organizing the Sixteenth Annual ARIAS•U.S. Open Tournament to be held on Thursday afternoon, May 8, at the Crandon Golf Course, which is a short ride from the Ritz-Carlton. The Eleventh Annual ARIAS•U.S. Tennis Tournament will be chaired again by Eric Kobrick. This event will also take place on Thursday afternoon at the hotel courts. Golf and tennis details will be sent by email and announced on the website calendar.

A program description and faculty biographies follow.

This conference will be conducted in accordance with the ARIAS•U.S. Antitrust Policy, which is available in the "About ARIAS" section of the website at [www.arias-us.org](http://www.arias-us.org).

Sincerely,

Mark T. Megaw

Harry P. Cohen

**PROGRAM COMMITTEE**

***Co-Chairs***

**Mark T. Megaw**  
*ACE Group Holdings*  
**Harry P. Cohen**  
*Crowell & Moring LLP*

***Golf Chair***

**Jennifer R. Devery**  
*Crowell & Moring LLP*

***Tennis Chair***

**Eric S. Kobrick**  
*American International Group, Inc.*

# *Making Better Decisions*



**Wednesday May 7, 2014**

11:30 a.m. – 1:00 p.m. **REGISTRATION AND LUNCH** – Ritz-Carlton Ballroom Foyer

**WOMEN'S NETWORKING LUNCHEON**  
**LIFE/HEALTH GROUP LUNCHEON**  
Ritz-Carlton Ballroom Foyer

1:00 – 1:10 p.m. **GENERAL SESSION – Welcome**  
Ritz-Carlton Ballroom

***Eric S. Kobrick***  
ARIAS•U.S. PRESIDENT  
AMERICAN INTERNATIONAL GROUP, INC.

1:10 – 1:20 p.m. **THEME INTRODUCTION**

***Mark T. Megaw***  
ACE GROUP HOLDINGS

***Harry P. Cohen***  
CROWELL & MORING LLP

1:20 – 2:35 p.m. **GENERAL SESSION – Are We Rational?**  
**A Social Science Perspective on Reinsurance Arbitration**

What does behavior economics tell us about the role of bias and irrationality in the case settlement and the arbitration process? What forces are blocking companies from hiring the right people for the job? Prof. Schmit provides a scholarly view on the hidden influences on our private justice system, and offers some insightful tools that can help companies, firms, and arbitrators steer toward just decisions.

*Speaker:* ***Dr. Joan T. Schmit***  
DOCTORATE IN ACTUARIAL SCIENCES AND  
PROFESSOR OF RISK MANAGEMENT  
UNIVERSITY OF WISCONSIN

2:35– 2:40 p.m. **GENERAL ANNOUNCEMENTS**

***William H. Yankus***  
ARIAS•U.S. EXECUTIVE DIRECTOR

2:40 – 3:10 p.m.

**REFRESHMENT BREAK**  
Ritz-Carlton Ballroom Foyer

3:10 – 3:45 p.m.

**GENERAL SESSION – The Giving Tree: What Does a Decision Tree Tell Us that We Don't Already Know?**

This interactive session will provide an orientation to decision-making. We will show how decision trees are used to help resolve disputes, and we will consider their attributes and limitations.

*Presenters:* **Michael S. Olsan**  
WHITE AND WILLIAMS, LLP

**Bruce L. Beron**  
LITIGATION RISK MANAGEMENT INSTITUTE

3:45 – 4:35 p.m.

**Carving Up the Giving Tree: Allocation of an Underlying Settlement**

What happens when an insurer uses a decision tree analysis to inform its settlement negotiations and settles on a different basis? How does that difference impact the settlement allocation to reinsurers? In this session, seasoned arbitration veterans will debate how the allocation of the settled loss – as shaped by the decision tree – informs the outcome of a reinsurance presentation. This debate will cover post-settlement allocation law – and discuss how arbitrators and judges, who come with different decision-making orientations, might see the issues differently.

*Presenters:* **David A. Attisani**  
CHOATE HALL & STEWART LLP

**Barbara Niehus**  
NIEHUS ACTUARIAL SERVICES, INC.

**Michael S. Olsan**  
WHITE AND WILLIAMS, LLP

4:35 – 5:20 p.m.

**Update from the Arbitration Task Force and Strategic Planning Committee**

*ATF:* **Scott Birrell**  
THE TRAVELERS INSURANCE COMPANY, INC.

**Jeffrey M. Rubin**  
ODYSSEY REINSURANCE COMPANY

*SPC:* **Elizabeth A. Mullins**  
SWISS RE AMERICA HOLDING COMPANY

**Mary Kay Vyskocil**  
SIMPSON THACHER & BARTLETT LLP

6:00 – 7:30 p.m.

**COCKTAIL RECEPTION – Grand Lawn**  
**"CREATING ARIAS, 20 YEARS ON"**





# Thursday May 8, 2014

7:30 – 8:30 a.m.      **BREAKFAST** – Ballroom Patio

8:30 – 8:45 a.m.      **GENERAL SESSION – Rules of Speed Dating**  
Ritz-Carlton Ballroom

In this general session, you will be directed on the rules of this form of courtship – and see how firms, companies, and arbitrators connect using only brief contacts to make that key point. Embrace this chance to expand your knowledge of the talent within ARIAS!

*Speaker:*    ***Sue: the Dating Expert***  
SPEED DATING EXPERT

8:50 – 10:05 a.m.      **Speed Dating** – As assigned  
Breakout Rooms

During this session, slide over to your assigned rooms, take out your pens and business cards and engage the way the brain is most comfortable: make and take in your first impressions. Your moderators will be there to steer the process - for both sides - but the key interactions are up to you, the participants. And get ready to move on when that horn blows!

10:05 – 10:30 a.m.      **REFRESHMENT BREAK** – Ritz-Carlton Ballroom Foyer

10:30 – 10:50 a.m.      **GENERAL SESSION – What Prompted ARIAS?**  
**The Celebration of 20 years**  
Ritz-Carlton Ballroom

Address by ***Charles M. Foss***  
FOUNDING BOARD OF DIRECTORS

10:50 – 11:05 a.m.      **GENERAL SESSION – Ethics** – Ritz-Carlton Ballroom

During this session, the ethics hypothetical will be explained. This will be a single, unified fact pattern that presents ethical issues for the arbitrators, counsel, and company representatives involved. The focus will be on the responsibilities to the decision-making process by all three segments of the ARIAS population and how those responsibilities interact.

***Edward P. Krugman***  
CAHILL GORDON & REINDEL LLP



11:10 – 12:00 noon

**Ethics Discussion** (Ethics Credit) -- As assigned  
Breakout Rooms

Attendees will be assigned to six breakout rooms to discuss the ethics hypothetical.

*Discussion Leaders:* Room 1 - **Robin C. Dusek**, Freeborn & Peters LLP / **Teresa Snider**, Butler Rubin Saltarelli & Boyd LLP  
Room 2 - **Michael K. Robles**, Crowell & Moring LLP / **Alysa B. Wakin**, Odyssey Reinsurance Company  
Room 3 - **Constance O'Mara**, ARIAS•U.S. Certified Arbitrator / **Stephen M. Kennedy**, Clyde & Co  
Room 4 - **Richard S. March**, ARIAS•U.S. Certified Arbitrator / **Matthew Byrne**, XL America, Inc.  
Room 5 - **Christine G. Russell**, ACE Group Holdings / **Susan S. Clafin**, Alea Group  
Room 6 - **Brian O'Donnell**, Riker Danzig Scherer Hyland & Perretti LLP / **Howard D. Denbin**, ARIAS•U.S. Certified Arbitrator

12:00 noon

**LUNCHEON** – Ballroom Patio

Box lunches will be provided at golf and tennis locations.

**Departures for Golf, Tennis, and Touring**

Those who are not signed up for golf or tennis can take advantage of all that the Miami area offers. Site-seeing, swimming, scuba, and shopping are just a few of the activities close-at-hand. Tours leave from the hotel after lunch at 1:00 p.m.

6:15 – 8:00 p.m.

**COCKTAIL RECEPTION** – Grand Lawn



## Friday May 9, 2014

7:30 – 8:30 a.m.

**BREAKFAST** – Ballroom Patio

8:30 – 9:25 a.m.

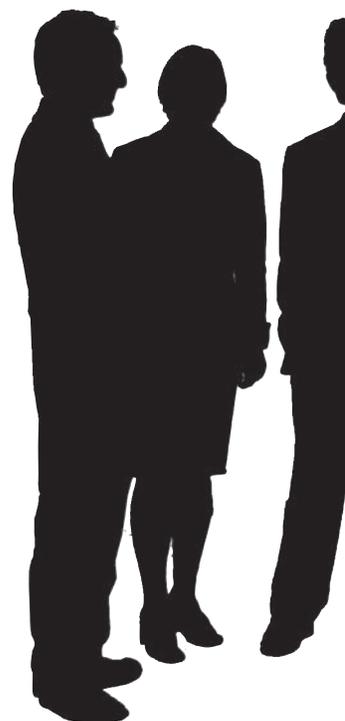
**MAKING BETTER CHOICES - CHOOSE YOUR DOOR**

*When you registered, you selected one of the following door choices. Your check-in folder shows your room assignment.*

**Door Number One: Bias and Irrationality; Jury Research Insight into Group Decisions**

Imagine an arbitration panel with 12 members and no umpire. In this session, a seasoned jury research firm demonstrates the group dynamics behind the decision-making veil. What have they learned about the tools that jurors use to reach their findings, and what case methodologies typically fail to reach them?

*Presenter:* **Philip K. Anthony**  
DECISIONQUEST



**Door Number Two: How Does Social Media Change Hiring and Arbitral Decisions?**

Social media has changed old-school intelligence-gathering. Should it have a similar impact on how we gather information for the decisions we make during arbitrations? This breakout session will explore social media’s impact on arbitration decision-making, including the hiring decisions that insurers and reinsurers make. Moreover, this panel of media wizards will spell out how arbitrators can and are using social media to obtain arbitral appointments and how social media even reaches the decisions within the dispute resolution process. Questions include: How should social media be part of your arbitration business? What are the implications of embracing or avoiding it? What are the implications for the arbitral process if buyers and sellers of arbitration services use social media? How does social media help us make better decisions in the arbitral process?

*Presenters:* ***Martin D. Haber***  
 ARIAS•U.S. CERTIFIED ARBITRATOR AND UMPIRE

***Vivian Hood***  
 JAFFE PR

***Seema Misra***  
 STROOCK & STROOCK & LAVAN LLP

***Larry P. Schiffer***  
 PATTON BOGGS LLP

---

**Door Number Three: Team of Rivals - What Tools Do Seasoned Arbitrators Use to Reach Decisions?**

Panelists will use this opportunity to share some of the tools that they use (or would like to try) to reach decisions that create a search for truth in the midst of hotly contested presentations. How do they promote better decisions?

*Moderator:* ***Deirdre G. Johnson***  
 CROWELL & MORING LLP

*Panelists:* ***Caleb L. Fowler***  
 ARIAS•U.S. CERTIFIED ARBITRATOR AND UMPIRE

***Robert M. Hall***  
 RMH CONSULTING

***Richard L. White***  
 INTEGRITY INSURANCE COMPANY

9:25 – 10:00 a.m. **REFRESHMENT BREAK**  
 Ritz-Carlton Ballroom Foyer

10:00 – 10:05 a.m. **KEYNOTE INTRODUCTION**– Ritz-Carlton Ballroom

***Mark T. Megaw***  
 ACE GROUP HOLDINGS



10:05 – 11:00 a.m. **KEYNOTE ADDRESS: Decision-making Perspectives from the Executive Branch and as a Jurist**  
Ritz-Carlton Ballroom

***Judge Michael B. Mukasey***

DEBEVOISE & PLIMPTON LLP  
FORMER ATTORNEY GENERAL OF THE UNITED STATES  
FORMER CHIEF JUDGE OF THE UNITED STATES DISTRICT COURT, NEW YORK

11:00 – 12:00 p.m. **GENERAL SESSION - Ethics Wrap Up**  
Ritz-Carlton Ballroom

This session will report on the discussions that occurred during the Ethics Breakout Sessions and offer insights into the ethics issues that were presented.

*Panel:* ***Mark S. Gurevitz***

ARIAS•U.S. CERTIFIED ARBITRATOR AND UMPIRE  
MEMBER, ETHICS DISCUSSION COMMITTEE

***Eric S. Kobrick***

AMERICAN INTERNATIONAL GROUP, INC.  
CHAIRMAN, ETHICS DISCUSSION COMMITTEE

***Edward P. Krugman***

CAHILL GORDON & REINDEL LLP  
MEMBER, ETHICS DISCUSSION COMMITTEE

***James I. Rubin***

BUTLER RUBIN SALTARELLI & BOYD LLP  
MEMBER, ETHICS DISCUSSION COMMITTEE

12:00 – 12:05 p.m. **CO-CHAIR CONCLUSION**  
Ritz-Carlton Ballroom

***Mark T. Megaw***

ACE GROUP HOLDINGS

***Harry P. Cohen***

CROWELL & MORING LLP

12:05 – 12:15 p.m. **CLOSING REMARKS**

***Jeffrey M. Rubin***

ARIAS•U.S. CHAIRMAN  
ODYSSEY REINSURANCE COMPANY



***NYS CLE Credit:*** Ten hours of Continuing Legal Education credits are available to those who attend this conference, which breaks down as follows: 2.0 CLE credits for Ethics, 1.5 CLE credits for Skills and 6.5 CLE credits for Areas of Professional Practice. This program is structured for both newly-admitted attorneys and experienced attorneys. Sign-in and sign-out sheets will verify attendance at all sessions and will be the basis upon which certificates of attendance will be prepared and sent, but certification of completed credit hours to CLE Boards is the responsibility of each attorney.

# Faculty...

*speakers, moderators, panelists, presenters, leaders*



**Philip K. Anthony**  
DECISIONQUEST, INC.

Dr. Philip Anthony is Chief Executive Officer of DecisionQuest, Inc., a trial consulting firm with offices in Los Angeles, Chicago, Pennsylvania, New York, Boston, Washington DC, Atlanta, and Minneapolis. Formerly, he was co-founder and Vice Chairman of

Litigation Sciences, Inc.

Dr. Anthony has been active in trial consulting for over 30 years and has been involved in more than 1,300 civil trials in all 50 states. In addition to his consulting activities, he is a frequent lecturer for the American College of Trial Lawyers, the ABA, the ABTL, PLI, and NITA, among others. He has authored or contributed to six books in the area of trial strategy as well as numerous articles on the topic, and has appeared on the CBS Evening News, NBC News, and National Public Radio. As well, he has been quoted in *The Wall Street Journal*, *The Los Angeles Times*, *The New York Times*, *Time Magazine*, *U.S. News & World Report*, *The Christian Science Monitor*, *USA Today*, *Business Week*, and *San Francisco Examiner* among others.

Dr. Anthony holds a Ph.D. from the University of Southern California in Social Psychology, Communications, and Business. The principals of DecisionQuest have been involved in thousands of trials, including the O.J. Simpson trial on behalf of the prosecution, and Kodak v. Sun on behalf of plaintiff Kodak.



**David A. Attisani**  
CHOATE HALL & STEWART LLP

Mr. Attisani was named one of *Law 360's* "10 Most Admired Insurance Attorneys in America" (2010) out of 1,016 nominations, and is among 12 reinsurance lawyers listed in *Legal 500's* elite "Leading Lawyers" category (2011-2013). He was also elected to *Who's Who* (2005-2013); *World's Leading Insurance and Reinsurance Lawyers Euromoney Guide* (2006-2013); *Best of the Best USA* (2009-2013), along with only 36 other US insurance professionals; and *Best Lawyers in America* (2012-2013). Mr. Attisani is also co-chairman

of the ABA's reinsurance subcommittee and Choate's 20-lawyer insurance practice group, which was top-ranked by the Legal 500 in 2013. He was reinsurance editor of *Appleman's Law of Reinsurance* (2012) and its class actions chapter (2014), and co-author of Swiss Re's 2014 Hydrofracking White Paper. Mr. Attisani is a fellow in the American College of Coverage and Extracontractual Counsel.

Among other public engagements, he was counsel in: *Compagnie v. New England Re* (1st Cir 1995); *Odyssey Re (London) v. Stirling Cooke* (SDNY 2000) ("Sphere Drake"); *CU v. Swiss Re America* (D Mass 2003); *National Union v. Modern Continental* (Mass BLS 2013). Confidential matters include: 9/11 losses; financial and finite issues; clergy abuse; workers' compensation claims; broker/MGA losses; APH exposures; Wilma, Katrina, Ike losses; underwriting; and bad faith disputes. Mr. Attisani has also served on the faculty at ABIR, IACP (Excess and Surplus Lines), Mealey's, ARIAS•U.S., the ABA, the PwC Reinsurance Congress (Bermuda) and other seminars.

Mr. Attisani graduated *magna cum laude*, *Phi Beta Kappa*, from Williams College and *cum laude* from Harvard Law School. He studied English literature at Oxford University, and later served as a law clerk in the US District Court (SDNY). In 1997-98 he was an Assistant District Attorney in Boston, MA, where he tried 19 cases to verdict.



**Bruce L. Beron**  
LITIGATION RISK MANAGEMENT INSTITUTE

Dr. Bruce Beron was the Manager of the Litigation Analysis and Decision and Risk Analysis Practices at SRI International from 1983 until his departure in 1985 to organize The Beron Group, Inc., a management consulting firm specializing in Litigation Risk Management and Decision and Risk Analysis. In 1988, he founded the Litigation Risk Management Institute to help in-house counsel better understand and manage the risk of litigation, value settlement opportunities, develop settlement negotiation strategies and clearly communicate these issues to senior management.

Dr. Beron's areas of expertise are in risk analysis and valuation in litigation, strategic planning, marketing strategies, and technology

/ R&D investments and planning. He has a strong theoretical grounding and practical experience in decision theory, risk analysis, engineering economics, and investment analysis. He has trained over fifteen hundred attorneys and executives in Litigation Analysis and Decision and Risk Analysis.

Dr. Beron has successfully conducted Litigation Risk Management & Settlement Valuation Analyses in a broad spectrum of cases involving national class action settlements, antitrust, toxic torts, product liability, securities law, patent infringement, insurance, and breach of contract. He was an expert witness on the fairness of a settlement offer in the Tribune bankruptcy. He has also directed studies concerning strategic decision-making for a large business unit of a major chemical company, strategic product planning for a Big Three automobile company, strategic investment decisions in synfuels research for a major energy company, new product introduction strategy for a large aerospace company, and a capital investment analysis of a major entertainment industry project.

Before joining SRI, Dr. Beron studied Engineering Economics at Stanford University, was a post-doctoral fellow at Stanford University, and taught at California State University at Hayward. He currently lectures at Stanford University. Dr. Beron received his B.A. from Princeton with Honors and an M.S. and Ph.D. from Stanford University.



**Scott Birrell**  
TRAVELERS COMPANIES, INC.

Scott Birrell is Vice President and Associate General Counsel of Travelers Companies, Inc. in Hartford, Connecticut. He is a *cum laude* graduate of the New England School of Law, Boston, Massachusetts. Prior to joining the USF&G Insurance Company in April 1997, Mr. Birrell was in private practice, specializing in insurance-related litigation and trial.

In his capacity as head of the Travelers Reinsurance Legal Group, Mr. Birrell has responsibility for all reinsurance-related dispute resolution (litigation, arbitration and insolvency proceedings) and has certain oversight responsibilities relative to regulatory, wording, and transactional issues. He is an active member of ARIAS•U.S., serving on the Arbitrator and Umpire Certification Committee and the Arbitration Task Force.



**Matthew Byrne**  
XL REINSURANCE AMERICA INC.

Matthew Byrne is Vice President, Unit Manager and Claims Counsel at XL Reinsurance America Inc. He has over 20 years of experience in reinsurance claims across all property and casualty lines of business. At XL Re America, Mr. Byrne acts as claims counsel to the full claims group on large, complex, and disputed claims. He also manages the group's legacy business primarily involving asbestos and pollution claims. In addition, he leads a team that reports to and makes recommendations to senior management on commutations.

Prior to joining XL in 2005, Mr. Byrne practiced law as a Partner in a law firm, where he specialized in reinsurance arbitration and litigation.

Mr. Byrne is a member of the New York State Bar and is admitted to practice in the Federal Courts of the Southern and Eastern Districts of New York. He is also Authorized House Counsel in the State of Connecticut. In addition, he has received the designation of Registered Professional Liability Underwriter.

Mr. Byrne received his Bachelor's Degree in Business Administration from the State University of New York at Albany and his J.D. from Brooklyn Law School.



**Susan S. Clafin**  
ALEA GROUP

Susan Clafin is an attorney with over thirty years of experience, including 25 years in legal and executive positions within the insurance industry. In addition to her role as principal of Clafin Consulting Services LLC, Ms. Clafin is Senior Vice President, General Counsel and Corporate Secretary of the Alea Group of companies.

Ms. Clafin has extensive experience with asbestos, environmental, cumulative injury and major claims mediations, arbitrations, and litigation. She has been involved in primary, excess, facultative and treaty insurance and reinsurance issues. Her expertise provides an excellent background for her work at Alea and with Clafin Consulting Services LLC.

At Alea, a run-off insurance and reinsurance company, Ms. Clafin is responsible for all legal services for the US and Bermuda licensed entities, as well as Alea's other operating subsidiaries. Previously she served as Vice President and General Counsel of

Direct Response Corporation and its direct-to-consumer insurance subsidiaries.

From 1987-2005, Ms. Clafin held various executive and legal positions at Travelers Property Casualty Insurance Company, including General Counsel, Group General Counsel - Claim, and Executive Vice President and General Counsel - Special Liability Group. The Special Liability Group was responsible for all of Travelers' asbestos, environmental and cumulative injury claims, and resulting litigation and reinsurance arbitrations. Because of her involvement in negotiating resolution of some of the Company's biggest asbestos and environmental exposures, Ms. Clafin has also served as a deponent and witness in reinsurance arbitrations and trials. She was a key player in the 2002 asbestos reserve study in which the Company added significantly to its asbestos reserve. At the same time, she was responsible for the Company's Liability, Property and Workers Compensation Major Case Units nationwide.

Prior to joining Travelers, Ms. Clafin was an attorney in private practice with Morrison, Mahoney & Miller in Boston, Massachusetts, specializing in product liability litigation. She opened the firm's first branch office in Springfield, Massachusetts.



**Harry P. Cohen**  
CROWELL & MORING LLP

Harry Cohen, a partner at Crowell & Moring LLP, is a member of the Insurance/Reinsurance group in the New York office. For the past 30 years, his practice has been devoted almost entirely to reinsurance dispute resolution.

Mr. Cohen has represented and counseled insurance and reinsurance companies, brokers, agents, and others in negotiations, mediations, arbitrations, and litigations in matters involving virtually every procedural and substantive issue that relates to the reinsurance relationship and the servicing of that relationship, as well as all issues arising under the Federal Arbitration Act. This experience has included workers' compensation reinsurance, including carve-out and buy-down covers, pre-need and final expense life insurance, finite reinsurance, novations and commutations, fronting arrangements, spirals and arbitrage, agency and brokerage disputes, captive insurance and reinsurance arrangements, environmental reinsurance allocations, set-off, extracontractual obligations, follow-the-fortunes and follow-the-settlements, IBNR recoverability, late notice, London Market business and brokers, punitive damages, recovery of de-

claratory judgment expenses, direct and reinsurance pooling arrangements, security requirements, and service of process upon, and enforcement of judgments against, alien companies.

In addition to reinsurance work, Mr. Cohen has handled direct insurance defense cases, complex coverage disputes, insurance bankruptcy matters, and disputes between insurance companies and their agents in the property & casualty, life, and accident & health areas.

Mr. Cohen's experience and expertise - ranging from simple business analyses and counseling to managing complex litigation - includes a thorough and extremely broad-based understanding of the wide scope of business, legal, custom & practice, procedural, and strategic issues facing reinsurance business professionals. This depth of knowledge and diversity of perspectives allows him to approach, address, and resolve issues, problems, and disputes in a sound, prudent, efficient, and level-headed manner.

Mr. Cohen has been listed in *Euromoney's Guide to the World's Leading Insurance and Reinsurance Lawyers* (since 1998), *Chambers USA's America's Leading Lawyers for Business* (since 2006), and *New York Super Lawyers - Manhattan Edition* (since 2006). He has been named by his peers to be included in the *International Who's Who of Insurance and Reinsurance Lawyers* (since 2005). Mr. Cohen received a Bachelor of Arts in Economics from the State University of New York at Stony Brook and a Juris Doctor from the Boston University School of Law.



**Howard D. Denbin**  
HDDRE STRATEGIES LLC

Howard Denbin is an ARIAS•U.S. Certified Arbitrator and an attorney with over 30 years of experience in the insurance and reinsurance industry. As outside counsel, in-house counsel, and as an arbitrator, he has addressed a wide variety of significant legal issues and resolved hundreds of disputes from ceded and assumed positions.

Until April 2014, Mr. Denbin was Associate General Counsel - Reinsurance of Legion Insurance Company (In Liquidation). In that position, he directly arbitrated, litigated and mediated reinsurance disputes as lead and sole counsel of record, as part of an "expedited" in-house arbitration program he created. Mr. Denbin designed this in-house arbitration program as a holistic approach to expediting reinsurance collections by systematically identifying matters for arbitration early on and then conducting the resulting arbitrations in-house cost effectively, while at the

same time pursuing “parallel tracks” with the business people to facilitate collections and commutations.

Mr. Denbin also headed the Legion Reinsurance Legal Team, which was responsible for all legal activities involving reinsurance issues and dispute resolution; including managing arbitrations, litigation, and mediations; advising on collections, assumed claims, commutations, and audits; and addressing cut-through requests and other liquidation issues.

Prior to joining Legion, Mr. Denbin served as in-house reinsurance litigation counsel at Resolute Management, Mid-Atlantic Division, as well as predecessor operations of the ACE and CIGNA Groups of companies. At ACE, he also had responsibility for reinsurance contract wordings and supporting business operations in negotiating and placing reinsurance. He first developed and implemented an expedited in-house arbitration program at CIGNA.

Mr. Denbin began his reinsurance career in 1985 at the boutique law firm of Lanzone & Kramer in New York, where he found his niche in reinsurance disputes. Prior to that, he was a trial lawyer at Tell, Cheser & Breitbart prosecuting and defending property damage insurance defense and subrogation cases. He has successfully tried cases to judges and juries.

Mr. Denbin is admitted to practice law in the Commonwealth of Pennsylvania and the State of New York, as well as the federal district courts in the Southern and Eastern Districts of New York and the Eastern District of Pennsylvania. He has taught a CLE course entitled “Reinsurance Arbitrations” for the Insurance Society of Philadelphia.

Mr. Denbin holds a B.A. from Union College and a J.D. from Case Western Reserve Law School. At Case Western, he served as Executive Editor of the *Journal of International Law and Canada - United States Law Journal*, and as Team Advisor to the Niagara International Moot Court Team.



**Robin C. Dusek**  
FREEBORN & PETERS LLP

Robin Dusek is a Partner in the Litigation Practice Group at Freeborn & Peters LLP. She concentrates her practice on Insurance/Reinsurance disputes and related client counseling. Ms. Dusek represents cedents, reinsurers, and pools in arbitration and litigation throughout the United States. These cases have involved disputes over contract interpretation, allocation of losses, the duty of utmost good faith, the obligations of a reinsurer to follow the for-

tunes of a cedent, third-party commutation obligations, and fraud.

As part of her practice, Ms. Dusek counsels clients on ways to avoid disputes and manage risk. She has been following, analyzing, and speaking on the emerging issues pertinent to the insurance and reinsurance industry arising out of concussion-related claims and litigation.

Ms. Dusek has been named a Rising Star by Illinois Super Lawyers for four years and has also been named as one of the Top Women Attorneys by Illinois Super Lawyers.



**Charles M. Foss**

Charles Foss retired in 2006 from St. Paul Travelers Insurance Companies, where he held the position of Group General Counsel, Reinsurance Litigation. He had been a member of the St. Paul Travelers legal department for over 30 years, specializing in corporate, insurance, and reinsurance matters. His responsibilities included the management of reinsurance litigation and arbitration involving the St. Paul Travelers group of companies.

Mr. Foss is an Emeritus Director of ARIAS•U.S., where he served in a variety of capacities, including President and Chairman, from 1994 - 2004. In 2012, Mr. Foss was the recipient of the ARIAS Award. He is also an ARIAS•U.S. Certified Arbitrator and Umpire and for the last 20 years has served on numerous arbitration panels hearing insurance and reinsurance disputes.

Mr. Foss is a graduate of Trinity College and the University of Illinois College of Law, where he was a member of the *Law Review*. He also served as an officer on the staff of Commander Carrier Division Four, U.S. Navy Reserve. Mr. Foss is a member of the Connecticut Bar and has authored several articles on reinsurance related topics and spoken to industry groups on reinsurance issues and the activities of ARIAS•U.S.



**Caleb L. Fowler**

Caleb Fowler was awarded an AB degree from the University of Pennsylvania, an MBA degree from the Wharton School of the University of Pennsylvania, and a J.D. degree from Temple Law School.

Mr. Fowler was employed by INA and its successor CIGNA for 28 years. He began his insurance career in the Marketing Department of the Insurance Company of North

America (INA). Subsequently, he held the positions of Vice President and Claims Counsel, Vice President and Associate General Counsel, Vice President-Western Region Operations. After the merger of INA and Connecticut General which formed CIGNA, Mr. Fowler held the positions of President – International Reinsurance, Senior Vice President – Chief Financial and Claims Officer, and President of the CIGNA Property and Casualty Companies.

Mr. Fowler has been active in numerous insurance industry associations. He served as a member of the Board of Directors of the American Insurance Association, the Insurance Services Organization, the Insurance Institute of America, and the American Institute for Chartered Property and Casualty Underwriters.

Upon leaving CIGNA, Mr. Fowler became a partner in the Washington D.C. office of Holland & Knight, one of the nation's largest law firms. He departed the firm to pursue his interest in insurance and reinsurance arbitration and mediation. An ARIAS•U.S. Certified Arbitrator and Umpire, Mr. Fowler has participated in excess of 200 arbitrations, and successfully concluded a large multi-insurer mediation. He has served as a panelist at multiple ARIAS•U.S. conferences and similar events sponsored by *Mealey's* and the RAA.



**Mark S. Gurevitz**

MG RE ARBITRATOR AND MEDIATOR SERVICES, LLC

Mark Gurevitz is the founder and principal of MG Re Arbitrator and Mediator Services LLC. An ARIAS•U.S. Certified Arbitrator, he serves as an arbitrator and umpire on insurance and reinsurance matters involving property-casualty and life business. He is also a Director of Fen-court Reinsurance Company, Ltd. and Heritage Reinsurance Company, Ltd.

For over 20 years, prior to starting his own consulting practice, Mr. Gurevitz was a senior lawyer and executive officer of The Hartford Financial Services Group, Inc., where he served as Senior Vice President and Associate General Counsel of the holding company and affiliated insurance companies, including Hartford Fire Insurance Company. As The Hartford's chief reinsurance lawyer, his responsibilities included all legal oversight of ceded collections, assumed reinsurance claims, ceded contract wordings, run-off management (both here and in the UK), Bermuda operations, reinsurance regulatory compliance, and a variety of governance and structural initiatives, for both on-going and run-off operations. During his tenure, he also oversaw the company's

property-casualty and employment law functions.

Mr. Gurevitz has extensive experience evaluating, negotiating, and resolving major industry reinsurance issues. His work also included the development and review of new and renewal treaty and facultative wordings, preferred model wordings, and placement of catastrophe bonds.

Before joining The Hartford, he specialized in insurance coverage and reinsurance matters at the Philadelphia law firm of White and Williams. From 1980 to 1985, he served as an Assistant District Attorney for the City of Philadelphia.

Mr. Gurevitz is a Director Emeritus, former President and Chairman of ARIAS•U.S., was chair of its Long Range Planning Committee, co-chair of the Forms and Procedures Committee, and is on the Editorial Board of the *ARIAS•U.S. Quarterly* and a member of the new ARIAS Ethics Discussion Committee. He was a member of the industry-wide task force which promulgated and updated the Procedures for the Resolution of U.S. Insurance and Reinsurance Disputes and a lecturer in law at the University of Connecticut Law School Masters in Insurance Law Program.

Mr. Gurevitz is a graduate of The Pennsylvania State University, with high distinction, and received his J.D., *cum laude*, from Temple University School of Law. He also attended the American Institute for CPCU and Wharton School of Business Insurance Executive Development Program.



**Martin D. Haber**

LAW OFFICES OF MARTIN D. HABER

Martin Haber is an ARIAS•U.S. Certified Arbitrator and Umpire. He is a member of the NCIGF ADR Panel of Neutrals, CPR Inter-Insurer Arbitration Panel, and the American Arbitration Association National Panel of Neutrals, a member of FedArb Commercial Arbitrators and Environmental and Insurance Panels. He has participated in over 200 arbitrations.

A graduate of the NYU School of Law, JD 1972 and LLM (Corporate Law) 1980, Mr. Haber has spent over 40 years in the Insurance and Reinsurance Industry and has extensive experience in all aspects of insurance law practice including Property, Casualty, Accident and Health, Title, Life, and Reinsurance. In addition to his arbitration practice, he is a mediator and a practicing lawyer involved in acquisitions and dispositions of insurers, reinsurance and insurance run-off obligations, financing of insurance obligations, litigation, insolvency, investment, and general business, corporate, and regulatory matters.

Mr. Haber has business experience as a member of the Board of Directors of U.S., U.K., European, Canadian, Asian and Australian Insurance and Reinsurance Subsidiaries of The Continental Corporation and was the Chief Legal Officer for Worldwide Property-Casualty and Reinsurance Operations for The Continental Corporation from 1984-1995.



**Robert M. Hall**

HALL ARBITRATIONS

Robert Hall is an attorney with 20 years of in-house insurance company experience, most recently as General Counsel and Senior Vice President of Munich America Reinsurance Company. In addition, he has been a partner in the insurance practice group of DLA Piper and for the past 14 years has had a solo practice as an arbitrator, mediator, expert witness, and consultant. He is certified by ARIAS•U.S. as an arbitrator and umpire and has formal training in mediation. He has participated in over 160 arbitrations.

Mr. Hall has extensive transactional experience in insurance-related areas. He has been very active in regulatory matters at the state, federal, and NAIC levels and has testified in Congress and in state legislatures. He has authored or co-authored studies of the efficacy of the insurer receivership process and has worked on various NAIC Model Acts dealing with receiverships as well as a chapter of the Bankruptcy Code for insurers. He has published extensively on reinsurance and receivership matters as well as alternative dispute resolution techniques and his articles can be accessed on his website: robertmhall.com.

Mr. Hall, and his wife Debra Hall, also a certified arbitrator, split their time between Naples, Florida and their 130-year-old converted church on the coast of Maine.



**Vivian Hood**

JAFFE PR

Vivian Hood helps lead Jaffe PR, the full-service legal marketing and public relations agency for law firms, legal vendors, and legal associations, into tomorrow. As Managing Director of Client Services, her thoughtful leadership spurs results-driven tactics for clients.

For more than 17 years at Jaffe PR, Ms. Hood has served law

firm clients across the country that turn to her for her smart senior-level insights and in-depth knowledge of business and legal industry media, as well as crisis counseling and social media recommendations. She develops law firm PR strategies with a perceptive understanding of what makes a story newsworthy, and she delivers results. She provides perceptive counsel on litigation PR and crisis matters, gets clients' bylined articles published in relevant trade publications, secures attorneys as speakers at the right industry events and conferences, helps firms make sense of the oft-dreaded lawyer rankings and lists, and advises on the use of social networks and blogs.

Ms. Hood takes pride in developing long-term relationships with her clients, many of whom she has worked with for a minimum of five to ten years. While some programs rely on immediate results, others depend on long-range planning and recognize the value of working with someone who understands the firm's culture, philosophies, management style, practices, and public reputation in order to manage effective strategies.

Ms. Hood is a frequent speaker at legal industry events and a published author on a range of legal marketing topics. She earned her bachelor's degree in journalism from the University of Maryland, specializing in public relations and advertising.

Jaffe PR was a recipient of a Ragan and *PR Daily* 2013 Ace Agency Award and a 2013 Legal Marketing Association "Your Honor Award" and was named by the *National Law Journal* as the industry's Best Social Media Consultant in 2012 and 2013.



**Deirdre G. Johnson**

CROWELL & MORING LLP

Deirdre Johnson is a partner in the Washington, DC office of Crowell & Moring LLP and is a member of its Litigation Department Steering Committee. In 2013, Ms. Johnson was elected to the ARIAS•U.S. Board of Directors. She has nearly two decades of experience handling disputes in the U.S., Bermuda, London, and European markets in lawsuits and arbitration proceedings arising out of a broad range of claims and virtually all types of insurance and reinsurance agreements.

Ms. Johnson has represented insurers and reinsurers in coverage disputes involving variable annuity, general liability, surety, product liability, employment discrimination, and environmental matters. She has handled dozens of reinsurance arbitrations in both domestic and international proceedings, including many Bermuda and London arbitrations arising out of a broad range

of claim types. Ms. Johnson also represents mono-line insurers in disputes concerning financial guaranty contracts covering mortgage-backed securities, collateralized debt obligations, and other asset-backed securities. She also represents primary insurers and reinsurers in insolvency proceedings and has counseled insurers providing Directors and Officers / Errors and Omissions / Fidelity coverage to the mutual fund industry.

In addition, Ms. Johnson's practice includes the defense of public corporations in class actions, derivative lawsuits, mergers and acquisitions litigation, SEC enforcement actions, and OFAC proceedings. For example, she represented an international life reinsurer in a class action alleging material misstatements in financials concerning valuation allowances on deferred tax assets and the company's Sarbanes-Oxley certifications. She has also led internal investigations of reserving practices employed by Health Maintenance Organizations and property/casualty reinsurers in response to shareholder demand letters.

Ms. Johnson is a frequent lecturer on insurance and reinsurance issues, including presentations at conferences sponsored by ARIAS•U.S., Mealey's, the Practising Law Institute, and the Reinsurance Association of America.

She is a graduate of the Georgetown University Law Center (*cum laude*) and the University of Tennessee (B.A., with honors).



**Stephen M. Kennedy**  
CLYDE & CO US LLP

Stephen Kennedy is a partner in Clyde & Co US LLP's New York office. He has extensive experience representing insurers and reinsurers in complex coverage disputes involving a wide range of issues across all lines

of business.

Mr. Kennedy also has substantial experience advising insurers and reinsurers with respect to contract drafting, risk management, and regulatory matters.

He is active in ARIAS•U.S., serving on the three-attorney panel which drafted the ARIAS•U.S. Rules for the Resolution of U.S. Insurance and Reinsurance Disputes and other procedures for the ARIAS•U.S. Arbitration Task Force. He is also a former Secretary of AIDA U.S. and Vice-Chair of the ABA TIPS Section's Committee on Excess Surplus Lines and Reinsurance.

Mr. Kennedy has published a number of articles regarding insurance and reinsurance-related subjects and spoken at various conferences sponsored by the Practising Law Institute, American Conference Institute, and ARIAS•U.S. He has been recognized

by *Euromoney Guide to the World's Leading Insurance and Reinsurance Lawyers and New York Super Lawyers*.

He is a graduate of Kenyon College and Villanova University School of Law.



**Eric S. Kobrick**  
AMERICAN INTERNATIONAL GROUP, INC.

Eric Kobrick is a Vice President, Deputy General Counsel, and the Chief Reinsurance Legal Officer at American International Group, Inc., in New York. Mr. Kobrick joined AIG as Assistant General Counsel in December 1997, was promoted to Associate General Counsel in June 2001, assumed the additional title of Chief Reinsurance Legal Officer in July 2005, and was promoted to Deputy General Counsel in February 2009.

At AIG, Mr. Kobrick oversees reinsurance dispute resolution (litigation, arbitration and insolvency proceedings), as well as reinsurance contract wording, regulatory and transactional issues. Mr. Kobrick also oversees various other legal units at AIG unrelated to reinsurance. He is an ARIAS•U.S. Certified Arbitrator, served on the ARIAS•U.S. Long Range Planning Committee, is President and a member of the ARIAS•U.S. Board of Directors, and serves as Chairman of the ARIAS•U.S. Ethics Discussion Committee. In addition, Mr. Kobrick serves as Chairman of the Insurance and Reinsurance Dispute Resolution Task Force (not affiliated with ARIAS•U.S.). He is a member of the American Bar Association and the Association of the Bar of the City of New York, and he is admitted to practice in various federal district and circuit courts.

Mr. Kobrick received a B.A. in Government from Cornell University and a J.D. from Columbia Law School. Prior to joining AIG, he was associated with the law firm of Simpson Thacher & Bartlett LLP. Prior to working at Simpson Thacher, he was a law clerk to the Honorable Miriam Goldman Cedarbaum in the United States District Court for the Southern District of New York.



**Edward P. Krugman**  
CAHILL GORDON & REINDEL LLP

Edward Krugman, a partner in Cahill Gordon & Reindel, has successfully litigated in areas ranging from contested takeovers to securities fraud to reinsurance coverage in

state and federal courts throughout the country, at trial and on appeal. He has thirty years of experience litigating and structuring transactions in insurance and reinsurance and has represented ceding companies and reinsurers in well over a hundred contested reinsurance matters, often involving massive financial exposure.

Mr. Krugman represents ceding companies and reinsurers in arbitrations and litigations involving every aspect of property/casualty coverage and has represented insurers in direct coverage matters involving aggregate exposure in the billions of dollars.

He has been a faculty member at ARIAS•U.S. and Mealey's Reinsurance conferences and has advised on and litigated numerous other matters concerning the business of insurance and the business of insurers, including insolvency, MGA relations, bad faith, complex coverage issues, antitrust issues, and various governmental and regulatory investigations.

Described as "probably the brightest insurance lawyer in New York hands down" by Chambers USA, Mr. Krugman has recently been shortlisted for the "Chambers 100 USA," which will be a single list, across all disciplines, of the country's 100 top business lawyers. He is one of only five United States insurance and reinsurance lawyers named in Euromoney's worldwide *The Best of the Best Expert Guides*.

Prior to joining Cahill, Mr. Krugman clerked for the late Irving R. Kaufman, then Chief Judge of the United States Court of Appeals for the Second Circuit.

Mr. Krugman earned his J.D. in 1978 from *Yale Law School* where he was Note Editor of the *Yale Law Journal*. He received his undergraduate degree in 1971 from the City College of New York and a Ph.D in Mathematics from New York University in 1975. He became a partner in 1986.

He is admitted to practice in New York.



***Richard S. March***

Richard March is an attorney, admitted to practice in the federal and Pennsylvania state courts, with more than 40 years experience in litigation and alternative dispute resolution of insurance and reinsurance matters. He is also an ARIAS•U.S. Certified Arbitrator.

During much of his 30 years in private practice in Philadelphia with the law firm of Galfand, Berger, Lurie, Brigham and March, in addition to litigating insurance liability and coverage disputes, Mr. March served as defacto General Counsel for the United National Group of insurance companies in Bala Cynwyd, Pennsylvania.

nia.

In February 1996, he joined United National as Senior Vice President and General Counsel and since that time Mr. March has been responsible for management of activities in the Legal, Regulatory, and Claims departments of United National, including counsel on employment, corporate, contract, and policy wording matters, as well as, regulatory corporate compliance and management of dispute avoidance and/or disputes with MGA's, TPA's, producers, insureds, and reinsurers. He has also served as in-house liaison counsel in two major reinsurance arbitrations.

In 2004, following United National's acquisition by United America Indemnity, Ltd., Mr. March also served as General Counsel of that public company until February 2006. At that time, he limited his responsibilities to those of SVP and General Counsel of the United America Insurance Group, the consolidated U. S. operations of United National and Penn-America Group, with which United National merged in 2005.

Mr. March is a graduate of both the Wharton School and the Law School of the University of Pennsylvania.



***Mark T. Megaw***

ACE GROUP HOLDINGS

Mark Megaw is the Director of Reinsurance Litigation for the ACE Group. He leads a group of lawyers that are responsible for ACE's ceded and assumed reinsurance disputes, worldwide. Previously, he was the General Counsel to the ACE Tempest Re Group, ACE's assumed reinsurance division which, at the time included their assumed property and casualty and life businesses.

Mr. Megaw has been in the world of reinsurance arbitrations since 1989. From 1989 to 1994, he was senior counsel to CIGNA's U.S. and international ceded business. From 1994 to 1998, he was based in London with CIGNA Re, during which time he was in a business role as the Executive Director of European Contracts. He moved back to Philadelphia in 1998 and, over time, became ACE's counsel for its direct U.S. property, casualty, and aviation divisions. These roles required him to provide counseling, regulatory, and contract wording advice on complex transactions, including relationships with captives. Mr. Megaw's role as the General Counsel to ACE Tempest Re required insight into all aspects of that business, including contract wording and analysis of reinsurance regulation. Prior to his in-house roles, Mr. Megaw was a litigator in the law firm now known as Bracewell and Giuliani, in Houston, Texas.

Among his many industry roles, he was a co-chair of the 2006 ARIAS•U.S. Spring Conference (and now of the 2014 Spring Conference), was a member of the ARIAS•U.S. Long Range Planning Committee, and in 2012 was elected to the ARIAS•U.S. Board of Directors.

Mr. Megaw is admitted to practice in Pennsylvania and is an ARIAS•U.S. Certified Arbitrator. He is a graduate from the University of Houston Law School, where he was the Symposium Editor of the *Houston Journal of International Law*. He received his undergraduate degree from the University of Virginia, where he met his wife. He plays an enthusiastic game of tennis.



**Michael B. Mukasey**  
DEBEVOISE & PLIMPTON LLP

Michael Mukasey served as the 81st Attorney General of the United States from November 2007 to January 2009. He oversaw all activities of the Justice Department, and advised on critical issues of domestic and international law. From 1988 to 2006, he served as a district judge in the United States District Court for the Southern District of New York, becoming chief judge in 2000. While on the bench, he handled numerous cases, including the trial of Omar Abdel Rahman, the so-called “blind sheikh,” and nine co-defendants, convicted of a wide-ranging conspiracy that included the 1993 bombing of the World Trade Center and a later plot to blow up New York landmarks, including the Holland and Lincoln Tunnels, the United Nations, and the FBI’s New York headquarters in lower Manhattan; and the case of Jose Padilla, arrested on a material witness warrant and believed to have returned to the United States to detonate a high-radiation bomb and to blow up apartment buildings by sealing apartments, filling them with gas, and then detonating them.

Judge Mukasey began his career in private practice after graduating from *Yale Law School* in 1967, where he was a member of the board of editors of the *Yale Law Journal*. He served as an Assistant U.S. Attorney for the Southern District of New York, in the Criminal Division, from 1972 to 1976, and as chief of that office’s official corruption unit in 1975-1976.

From 1976 until 1987, when President Reagan nominated him to the bench, he practiced at Patterson, Belknap, Webb & Tyler, where he litigated cases in state, federal and arbitral tribunals.

Since February 2009, Judge Mukasey has been a partner in the New York office of Debevoise & Plimpton, where he is a member of the litigation department and focuses his practice primarily on internal investigations, independent board reviews, and corporate governance. The honors he has received include the Federal Bar Council’s Learned Hand Medal for Excellence in Federal Jurisprudence and an honorary Doctorate of Laws from Brooklyn Law School.

He and his wife, Susan, have two children, Marc and Jessica, and two grandsons, William and Benjamin Barkoff.



**Seema A. Misra**  
STROOCK & STROOCK & LAVAN LLP

Seema Misra is a litigation partner at Stroock & Stroock & Lavan LLP, where her areas of concentration include insurance and reinsurance disputes. In the reinsurance context, she has represented cedents, reinsurers, retrocessionaires, and liquidators in a wide range of matters in federal and state courts, as well as before arbitration panels. She has also been involved in disputes relating to program managers, managing general agents, and alternative risk insurance operations. The disputes cover areas such as claims and notice procedures, bad faith and non-disclosure allegations, finite reinsurance, allocation, insurance insolvency, maximum any one life warranties, sunset and commutation clauses, offset, actuarial and agency issues, and underwriting practices. These disputes have arisen out various types of underlying claims, including accident and health, asbestos, environmental, surety, mass tort, and workers compensation.

Ms. Misra also counsels clients on business and regulatory matters, such as claim and notice issues, wording, and emerging issues. Recent publications include *Data Breaches and the General Liability Policy in a Cyber-World and Emerging Insurance Issues in the Debate over “Fracking.”*

Ms. Misra is a member of ARIAS•U.S., the Association of Professional Insurance Women, and the Federal Bar Council. She earned her A.B. from Princeton University, *cum laude*, and her J.D. from Boston University School of Law.



**Elizabeth A. Mullins**  
SWISS RE AMERICA HOLDING CORPORATION

Elizabeth Mullins is a Managing Director of Swiss Re America Holding Corporation. She is Head of the global Dispute Resolution & Litigation team and leads a team of lawyers based in the U.S. and U.K.

Prior to joining Swiss Re, Ms. Mullins was President and Chief Executive Officer of a New York medical professional liability carrier. Before that, she was a litigation partner with Strock & Strock & Lavan LLP, in New York City, practicing before both state and federal courts and regulatory tribunals, and handling a range of insurance and reinsurance matters and other civil litigation. In 1991, she was seconded to a London firm of solicitors, Cameron Markby Hewitt (now known as CMS Cameron McKenna) and worked on matters involving syndicates at Lloyd's and London Market companies.

Ms. Mullins received both her B.A. and J.D. degrees from New York University and is a member of the Bar of the State of New York.



**Barbara Niehus**  
NIEHUS ACTUARIAL SERVICES, INC.

Barbara Niehus is a consulting actuary and an ARIAS•U.S. Certified Arbitrator with over 40 years of life and health insurance experience. Since entering the consulting field, Ms. Niehus has provided actuarial and management consulting services to insurance companies, HMOs, third party administrators, associations, state governments, and plan sponsors. In addition, she has provided expert testimony and consulting in insurance and reinsurance legal disputes involving group and individual life and health products. She has also served as an arbitrator in both insurance and reinsurance matters. As a consulting actuary, she has provided actuarial services to a wide range of employer-sponsored plans, including programs participating in the Federal Employees Health Benefit Plan (FEHBP).

Immediately prior to entering the consulting field, she was Group Vice President and Chief Financial Officer for the group life and health operations of CNA, a position which included oversight responsibility for financial, actuarial and compliance functions for a business segment with over \$4 billion of annualized premium.

Ms. Niehus is a Fellow of the Society of Actuaries and a Mem-

ber of the American Academy of Actuaries. She has played an active role in the industry through the Society of Actuaries, American Academy of Actuaries, and other industry organizations. For the Society of Actuaries, she has twice been elected to serve 3-year terms on the Health Section Council and has authored materials for the exam syllabus. She is currently serving as the Public Appointee Board Member for the Illinois Health Maintenance Organization Guaranty Association.



**Brian O'Donnell**  
RIKER, DANZIG, SCHERER, HYLAND & PERRETTI LLP

Brian O'Donnell is a partner at Riker, Danzig, Scherer, Hyland & Perretti LLP, a member of the firm's Executive Committee, and Co-Chairman of its Insurance and Reinsurance Group. A seasoned litigator with 25 years of experience, Mr. O'Donnell's practice encompasses a wide variety of complex commercial matters, including high stakes reinsurance and insurance coverage disputes, class action products liability lawsuits, government investigations of insurance and financial regulatory matters, high-profile insurance defense matters, and multi-million-dollar claims involving insolvent insurers and reinsurers. His clients include insurers and reinsurers based throughout the United States, the United Kingdom and Bermuda, as well as multiple state superintendents of insurance and Fortune 500 companies.

A graduate of Notre Dame Law School and the State University of New York at Albany, Mr. O'Donnell is a member of the Federation of Defense and Corporate Counsel and the Professional Liability Underwriting Society. He has been counted among the top insurance lawyers in New Jersey by Best Lawyers in America®. *Chambers USA, America's Leading Lawyers for Business* has named him one of the state's top insurance attorneys, noting his "great blend of technical strength and commercial awareness" and "fantastic negotiation skills." *Law & Politics Magazine* has also named him one of New Jersey's "Super Lawyers."



**Constance O'Mara**  
O'MARA CONSULTING, LLC

Constance O'Mara is an ARIAS•U.S. Certified Arbitrator. She has almost 30 years of experience handling complex insurance/reinsurance claims and litigation.

Formerly President and Chief Legal Officer of Brandywine Holdings (which included Century Indemnity, Century Re, and ACE American Re, a division of ACE Group of Companies), Ms. O'Mara has extensive experience in managing and evaluating run-off portfolios.

In addition to arbitrations and mediations of direct and reinsurance disputes, she serves as an expert witness on claims handling issues, claim allocations, and litigation risk. As an active member of the Editorial Committee of AIRROC (Association of Insurance and Reinsurance Runoff Companies) Magazine, she has co-edited a special edition of the magazine dedicated to Insolvency, authored a book review of *Asbestos the Future Risk*, and regularly profiles members, including the AIRROC run-off person of the year.

Ms. O'Mara thoroughly enjoys speaking at ARIAS•U.S. conferences and facilitating ethics issues discussion. Her best memory of attending the Spring Conferences continues to be the time she beat Jen Devery in the longest drive contest; she should have quit playing golf immediately thereafter.



**Michael S. Olsan**  
WHITE AND WILLIAMS LLP

Michael Olsan, a partner at White and Williams LLP, is Chair of the firm's Commercial Litigation Department and Reinsurance Practice Group. He focuses his practice on reinsurance and insurance coverage disputes.

Mr. Olsan has been representing insurance and reinsurance companies in complex matters for 25 years. He has significant reinsurance arbitration experience with matters involving follow-the-fortunes, accumulation of claims, recovery of declaratory judgment expenses, offset, insolvencies, billing of asbestos claims under clash treaties, breach of warranties, misrepresentation in the procurement of reinsurance, priest molestation claims and recovery for extra-contractual obligations and payments in excess of policy limits on behalf of ceding companies and reinsurers. In addition to cases in the property and casualty area, Mr. Olsan has arbitrated reinsurance disputes involving surety bonds and first party marine business. He also counsels clients with respect to contract wording issues, including treaties covering business in Japan and South America.

Mr. Olsan received his B.A. from Franklin and Marshall College in 1986 and his J.D., summa cum laude, from Syracuse University College of Law in 1989. He is licensed to practice in Pennsylvania and New Jersey and is admitted to appear before the U.S. District

Court for the Eastern District of Pennsylvania and the District of New Jersey. Mr. Olsan is a member of the Pennsylvania and Philadelphia Bar Associations and of ARIAS•U.S. He is also a fellow of the Academy of Advocacy of Temple University.

Since 2007, Mr. Olsan has been selected annually in a survey of his peers as a Pennsylvania "Super Lawyer" by *Law & Politics magazine*. He was a regularly featured speaker at the Robert W. Strain Reinsurance and Contract Wording Textbook Training Course. Mr. Olsan is a frequent speaker at industry-wide conferences and has published several articles in trade journals.



**Michael K. Robles**  
CROWELL & MORING LLP

Michael Robles is partner in Crowell & Moring's New York office, where he concentrates his practice on matters relating to insurance and reinsurance dispute resolution. Mr. Robles has been involved in dozens of negotiations, mediations, arbitrations, and litigations involving a litany of substantive and procedural issues. He has been at the forefront of some of the highest profile cases involving the insurance and reinsurance industry over the past decade, including disputes relating to finite reinsurance (civil and criminal); worker's compensation carve-out reinsurance; bad faith run-off practices under traditional reinsurance contracts and LPTs, stop loss, and 100 percent reinsurance agreements; and life insurance and reinsurance, including reinsurance of variable annuities and viaticals/life settlements.

The issues involved in these matters have run the gamut and ranged from misrepresentation, non-disclosure, and rescission cases; to complex issues of contract construction and underwriting intent; to issues relating to number of occurrences, including aggregate extension clauses and "event" language, consolidation, privilege and access to records, LOC/security disputes, DJ expenses, ECO, XPL, allocation, multi-year and stub policies (including annualization), and everything in between.

Mr. Robles graduated from the State University of New York at Albany with a BA in political science and from received his J.D. from Brooklyn Law School.



**James I. Rubin**  
BUTLER RUBIN SALTARELLI & BOYD LLP

James Rubin is a trial lawyer, a member of the trial bar, and co-head of the reinsurance litigation and arbitration practice at Butler Rubin Saltarelli & Boyd LLP. He is a founding partner of the firm and has extensive experience representing insurance and reinsurance companies and brokers in hundreds of disputes, many of which involved complicated issues and significant adversarial proceedings.

Mr. Rubin's experience includes matters in litigation, arbitration, and mediation, involving property and casualty and life insurance disputes covering such disparate issues as the proper allocation of losses, fraud, contract interpretation, the authority of agents, the conclusiveness of commutations, guaranteed death and income benefits and claims by and against companies in receivership or operating under schemes of arrangement. He also counsels insurers and reinsurers regarding transactions, reinsurance wordings, and commutations. He has tried numerous antitrust, environmental and reinsurance cases.

Mr. Rubin counsels insurers and reinsurers regarding transactions, reinsurance wordings, and commutations. His experience includes property and casualty and life insurance disputes covering such disparate issues as the proper allocation of losses, fraud, contract interpretation, the authority of agents, the conclusiveness of commutations, guaranteed death and income benefits, and claims by and against companies in receivership or operating under schemes of arrangement.

In the 2012-2014 editions of *Chambers USA*, Mr. Rubin received national recognition in reinsurance. He was also singled out for special recognition and individually ranked No. 1 (tie) among Illinois reinsurance attorneys in the 2005- 2008 editions of *Chambers*. And, in the 2009-2014 editions of *Chambers*, he was named a "Star Individual" in Illinois.

Mr. Rubin was named the "Global Insurance & Reinsurance Lawyer of the Year 2010" by *The International Who's Who of Business Lawyers*, in conjunction with the ABA Section of International Law. Legal Media Group named him one of America's top 30 pre-eminent Insurance & Reinsurance practitioners in its *Guide to the World's Leading Lawyers – The Best of the Best USA 2013*. He was named to the list of Illinois Super Lawyers for 2005-2014 (Top 100 for 2009-2012, 2014) and as a leader in commercial litigation and insurance law in *The Best Lawyers in America* (2006-2014). In the Law Bulletin Publishing Group's 2014 survey of the top lawyers in the state, Mr. Rubin was designated as a "Leading

Lawyer" in Illinois in the following fields: Commercial Litigation; Insurance, Insurance Coverage & Reinsurance Law; and International Business & Trade Law.

Mr. Rubin is a member of the Board of Directors of ARIAS•U.S. and is a member of the ARIAS•U.S. Ethics Discussion Committee and Chair of the Publications Committee. With two other industry representatives, he wrote the ARIAS•U.S. *Guidelines for Arbitrator Conduct*. He is a frequent speaker on reinsurance issues and has spoken at PCU, Reinsurance Association of America, ARIAS, and PLI programs. He has also co-chaired ARIAS and Mealey's programs on reinsurance and on insurance insolvency issues and is a member of INSOL.

Mr. Rubin obtained his law degree from Loyola University School of Law, where he was a member of the *Law Review*.



**Jeffrey M. Rubin**  
ODYSSEY REINSURANCE COMPANY

Jeffrey Rubin is Senior Vice President, Director Global Claims of Odyssey Reinsurance Company, where he is responsible for oversight of group-wide claims.

Prior to working on the business side of the reinsurance industry, Mr. Rubin practiced law in Chicago for 16 years.

Mr. Rubin is a member of the ARIAS•U.S. Board of Directors and currently serves as its Chairman. He also serves as Co-Chair of the Arbitration Task Force and as a member of the Executive Committee and Finance Committee.

He is a graduate of Cornell University Law School and State University of New York, Oneonta College.



**Christine Russell**  
BRANDYWINE GROUP

Christine Russell is the Senior Vice President of the Brandywine Group of Insurance and Reinsurance Companies' Reinsurance Operations. The Brandywine Group manages the asbestos and environmental liabilities of certain ACE Companies. She is responsible for supervising and managing all aspects of the Brandywine Group's ceded and assumed claims-handling operations. This includes supervisory responsibility for all reinsurance dispute resolution, both formal and informal.

Before joining Brandywine in October 2012, Ms. Russell was an attorney in private practice for 17 years. Her practice predominantly focused on insurance and reinsurance arbitration and litigation, but she also litigated a broad array of non-insurance commercial disputes. Immediately preceding her transition to Brandywine, Ms. Russell was a partner at White and Williams LLP in Philadelphia, where her practice was exclusively focused on reinsurance disputes. She arbitrated or litigated, as counsel, in excess of 20 matters through full hearing or trial.

Ms. Russell has a J.D. from Widener University School of Law in Wilmington, Delaware and a B.A. from Ursinus College in Collegeville, Pennsylvania. She has been a speaker at various industry conferences and events on many different insurance and reinsurance topics.



**Larry P. Schiffer**  
PATTON BOGGS LLP

Larry Schiffer is a partner in the New York office of Patton Boggs LLP, where he practices in the areas of commercial, insurance, and reinsurance litigation, arbitration, and mediation. He also provides advice on coverage, insurance insolvency, and contract wording issues for a wide variety of insurance and reinsurance relationships.

He is Chair of the ARIAS•U.S. Technology Committee and a member of the ARIAS•U.S. Ethics Discussion Committee; a member of the American Bar Association's Tort Trial & Insurance Practice Section, where he was Chair of the Excess, Reinsurance & Surplus Lines Committee. He was also Chair of the New York State Bar Association Committee on Association Insurance Programs for nine years.

Mr. Schiffer has lectured and has been published on reinsurance and insurance topics for ARIAS•U.S., ABA, ACI, Mealey's, PLI, C-5, HarrisMartin, HB Litigation, Reinsurance Magazine, Insurance Day, the Tort & Insurance Law Journal, Westlaw Journal – Insurance Coverage, and others. He serves as Expert Commentator on reinsurance for IRMI.com and co-authored the chapter on reinsurance in the New York State Bar Association's Insurance Law Practice treatise. He has been recognized by Chambers USA, Euromoney Guide to the World's Leading Insurance and Reinsurance Lawyers, The International Who's Who of Insurance & Reinsurance Lawyers, The Legal 500, and Super Lawyers.

Mr. Schiffer received his J.D. from Albany Law School of Union University, where he graduated cum laude, was a member of the

Albany Law Review and the Justinian Society, and received his B.A. magna cum laude from Brooklyn College of the City University of New York. He was admitted to practice in New York in 1980. He also serves as a mediator for the mandatory commercial mediation program of the United States District Court for the Southern District of New York, and for the New York Supreme Court Commercial Division, Alternative Dispute Resolution Program, and is active in pro bono and charitable matters, including MDA's Wings Over Wall Street ALS research fundraising initiative.



**Joan T. Schmit**  
UNIVERSITY OF WISCONSIN, MADISON

Dr. Joan Schmit holds the American Family Insurance Chair in Risk Management and Insurance at the University of Wisconsin, Madison, where she has been on the faculty since 1988. She has just returned to Madison from a one-year sabbatical at the University of Bath in England and St. Gallen University in Switzerland, after having served for six years as first department chair, then vice dean, and ultimately interim dean of the Wisconsin School of Business. She also serves as an affiliate faculty member in the Nelson Institute for Environmental Studies, the Peking University China Center for Insurance and Social Security Research, and in the insurance program at the University of St. Gallen in Switzerland. Prior to joining the faculty at Wisconsin, Professor Schmit spent four years on the faculty at the University of South Carolina.

Professor Schmit has published extensively in insurance and legal journals.

While her early research focused on the interaction of law and economics in an insurance and risk management context, she has expanded into new dimensions, including enterprise risk management and reputation risk concerns. Currently her work is centered on aspects of developing insurance in emerging markets.

The program in risk management and insurance at the University of Wisconsin-Madison has existed since 1938 and currently is ranked second among all such programs in the United States. Its alumni list is long and of very high quality, including insurance company, brokerage, and consulting executives in both life and non-life business. Faculty members equally shine in leadership positions, including four prior presidents of the American Risk and Insurance Association.



**Teresa Snider**

BUTLER RUBIN SALTARELLI & BOYD LLP

Teresa Snider concentrates her practice in reinsurance arbitration, litigation, and related insolvency issues. She joined Butler Rubin in 1994 after a clerkship with Hon. Harry D. Leinenweber, U.S. District Court, Northern District of Illinois.

Ms. Snider's work typically involves complex issues and large contested matters including involvement in multiple cases arising out of the workers compensation carve-out debacle, contests over the ownership of common account excess of loss reinsurance recoveries, and disputes over the appropriate actuarial standards for calculating IBNR and ultimate net loss in finite reinsurance contracts. She also provides advice on contract wording issues, assists clients in assessing their rights against insolvent insurers, and drafts commutation agreements.

She is involved in all aspects of strategy with clients, selects and manages the technology for lawyer-client communications, coordinates day-to-day service delivery, and litigates disputes to conclusion. In 2011-2014, Ms. Snider was recognized as a leading lawyer in reinsurance litigation by *Chambers USA - America's Leading Lawyers for Business*. "Client favorite Teresa Snider 'is always well briefed and well organized and seems to take inordinate amounts of hard work and planning in her stride.' She notably worked on the Clearwater Insurance and Hudson Insurance reinsurance matter." She was named as a leader in insurance law in *The Best Lawyers in America* (2012-2014). And in 2005 and 2009-2014, she was named as a leader in business litigation by *Illinois Super Lawyers*.

Ms. Snider graduated from the University of Illinois in 1989 with a B.A., summa cum laude, and from the University of Michigan Law School in 1992, magna cum laude. She was the Executive Editor of the *Michigan Journal of International Law*, 1991-1992.

Ms. Snider is on the Editorial Board of the *ARIAS•U.S. Quarterly*, is actively involved in AIRROC, has written for various reinsurance publications, and has spoken on reinsurance issues at ARIAS•U.S., AIRROC, Mealey's/HB Litigation, IAIR, INSOL, and ACI's International Forum on Run-Off and Commutations. She also co-chairs Butler Rubin's annual Women in Reinsurance program.



**Mary Kay Vyskocil**

SIMPSON THACHER & BARTLETT LLP

Mary Kay Vyskocil is immediate past Chairman of ARIAS•U.S. and chairs the Strategic Planning and 20th Anniversary Celebration Committees. She is a senior Litigation Partner at Simpson Thacher & Bartlett LLP where she handles general commercial litigation. Her practice is concentrated in insurance and reinsurance coverage litigation and cases involving the financial services industry.

Ms. Vyskocil has represented major domestic and foreign insurers in complex coverage litigations (including numerous jury trials and appellate arguments) throughout the U.S. in a wide variety of contexts, including environmental, asbestos, breast implants and other mass tort claims. She is also active in reinsurance litigations and arbitrations in the U.S., Great Britain and Bermuda, and has handled a number of precedentially important reinsurance cases. Most recently, she argued before the New York Court of Appeals in a hotly contested reinsurance case.

Outside the insurance area, Ms. Vyskocil is currently handling major litigations involving residential mortgage backed securities and has represented former officers of a major bank in subprime cases and in litigation with the FDIC. She was involved in the representation of Paramount Communications in the Paramount-Viacom-QVC takeover litigation and represented Matsushita Electrical Industries in *MCA v. Epstein*, which was successfully argued in the U.S. Supreme Court. Ms. Vyskocil has also served as outside counsel to the Archdiocese of New York.

Ms. Vyskocil is co-author of the leading treatise, *Modern Reinsurance Law & Practice*, 2d ed. (Glasser LegalWorks 2000) and is a frequent lecturer and author on insurance and reinsurance coverage issues and on trial skills at legal education seminars.

She is active in several bar associations, including currently serving as treasurer and member of Executive Committee of the Federal Bar Council. She has numerous judicial appointments including as a Disciplinary Committee referee, and service on SDNY Judicial Improvement Committee Advisory Group and Judicial Merits Selection Panel and a member of Chief Judge Lippman's Task Force on the New York Commercial Division.

Ms. Vyskocil has received numerous professional citations, including first-tier rankings in *Chambers*, *Euromoney's Best of the Best in Insurance and Reinsurance*, *International Who's Who of Insurance & Reinsurance Lawyers*, *The Legal 500* (one of top 10), and *Who's Who Legal*. She was selected by *Law360* as a top 15 female litigator in its inaugural 2012 *Female Trial Attorneys* series and was recognized in *Euromoney's* "Top 250 Women in Litiga-

tion in America" in 2012 and 2013. In 2013, *Euromoney* also named her among the Top Ten women litigators in the United States. The American Lawyer named her "Litigator of the Week" (January 27th, 2012), selected her as one of *New York's Women Leaders in the Law*, and ranked her as one of the "2013 Top Rated Lawyers in Insurance Law." Recently, she was selected as the Global Insurance & Reinsurance Lawyer of the Year by *Who's Who Legal*. *Best Lawyers* also named Ms. Vyskocil "Lawyer of the Year for Insurance Law in the New York City Area"; she was the only lawyer to be selected in this category for the 2013 edition of Best Lawyers in the United States. She was also named "Best in Insurance & Reinsurance" at *Euromoney's America's Women in Business Law Awards* in 2012 and 2013. She is listed in *The New York Times* as one of the "Top 100 Attorneys" and "Top 50 Women Lawyers" in the New York metro area" (2007–2013).



**Alysa B. Wakin**  
ODYSSEY REINSURANCE COMPANY

Alysa Wakin is Vice President and Claims Counsel for Odyssey Reinsurance Company where she manages the litigation and arbitration of disputes on behalf of that company and its subsidiaries. Prior to joining Odyssey Re, Ms. Wakin was a litigator with the firm of Wiley Rein & Fielding, where she represented insurers and reinsurers in complex litigation and arbitration matters and provided advice and counsel on a wide range of insurance and reinsurance topics. Ms. Wakin first entered the world of reinsurance arbitrations in 1995 as an associate with the firm of Werner & Kennedy.

Ms. Wakin currently serves on the ARIAS•U.S. Strategic Planning Committee.



**Richard L. White**  
INTEGRITY INSURANCE COMPANY

Richard White presently is the Deputy Liquidator of Integrity Insurance Company, was formerly Deputy Rehabilitator of MIIX Insurance Company in New Jersey, and has an extensive background in the financial and insurance communities.

Mr. White served with the U.S. Marines in the early 1960's, thereafter completing the MBA program at Columbia University and the Professional Accounting Program at Northwestern Uni-

versity Kellogg School of Management. Prior to military service, Mr. White received a Bachelor of Science in English from Seton Hall University. He is a Certified Public Accountant and has been an adjunct faculty member for both graduate and undergraduate programs at PACE, Seton Hall, Fairleigh Dickinson, and Rutgers Universities.

Mr. White has served as Chief Financial Officer and Senior Vice President with Skandia America (now Odyssey Re), Senior Vice President of Crum and Forster, Senior Vice President of The Resolution Group, and was in public practice with both Arthur Young & Company and Wailoo & White. His responsibilities over this period have included finance, accounting, insurance, reinsurance billing and collection, arbitrations, forensic accounting and administration.



**William H. Yankus**  
ARIAS•U.S.

Bill Yankus, a Senior Vice President of the association management firm CINN Worldwide, Inc., functions as Executive Director and Corporate Secretary of ARIAS•U.S. In that role, he administers all aspects of the organization, including planning and implementing all meetings, seminars, workshops, and conferences during the year. He is also editor of the website and managing editor of the *ARIAS•U.S. Quarterly*.

Mr. Yankus joined CINN after six years in Internet marketing and business development for websites such as HealthStreet and GE.com. Previously, he had served in senior marketing positions at major New York advertising agencies, handling accounts such as General Foods, Breck, Lever, GE, Mobil, CIGNA, Michelin, and Burger King, among many others.

His early education and training included a BA from Williams, an MBA from Wharton, and service as a U.S. Navy Nuclear Weapons Disposal officer, where he trained and led emergency teams in responding to threats and accidents, on land and under water.

# Back to the Breakers!



ARIAS•US intersperses Spring Conference visits to other venues to avoid having The Breakers become too routine, but the record of good experiences there compels us to return. Block out the dates of May 6-8, 2015 to avoid planning anything else. Many members have said we should always have ARIAS•U.S. Spring Conferences at The Breakers, but a change of scenery helps us to keep our Breakers experiences fresh. Plan to be there for our 2015 return!

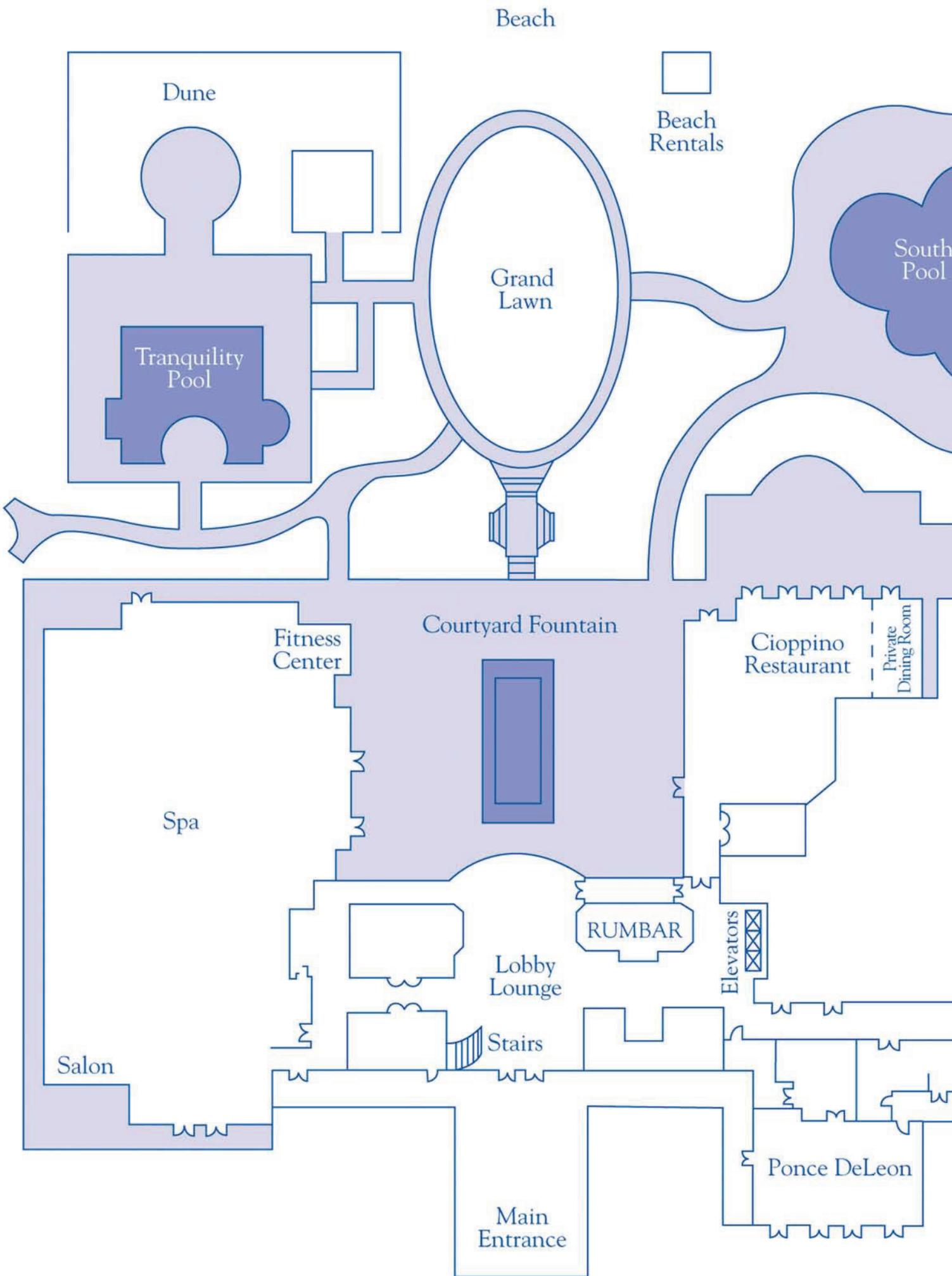
# THE BREAKERS

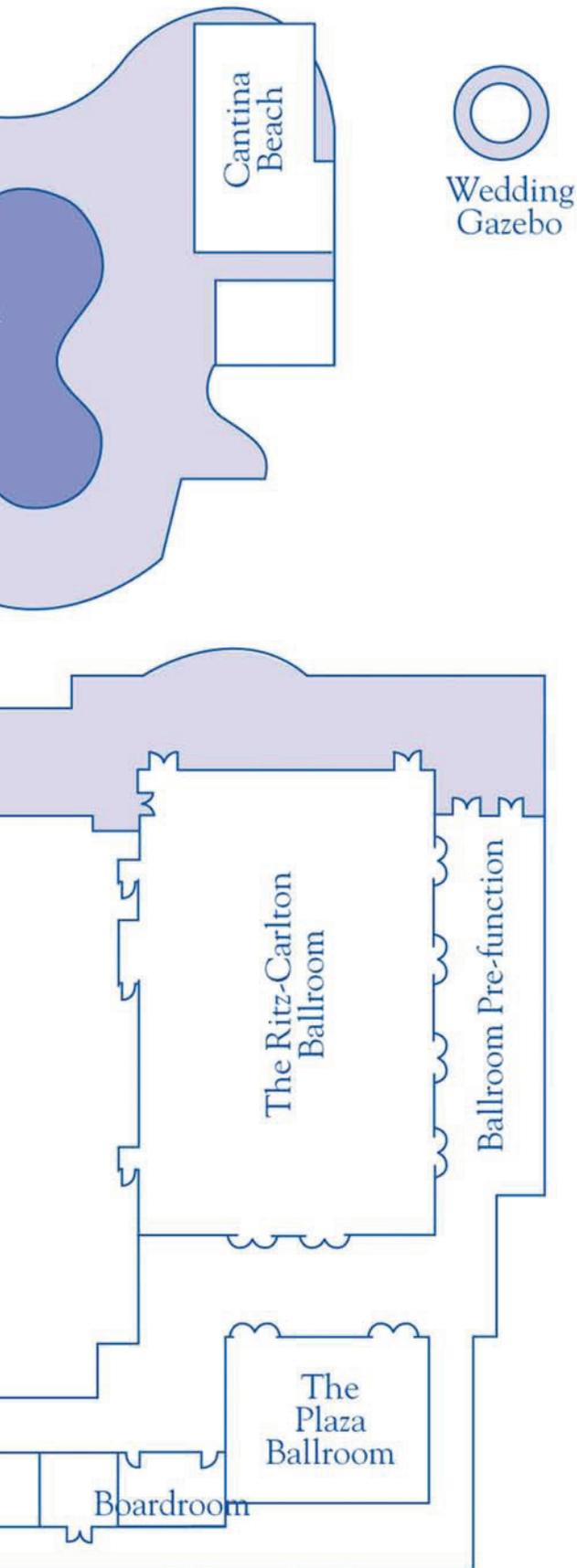
PALM BEACH, FLORIDA

[www.thebreakers.com](http://www.thebreakers.com)



*Save the Date...*  
May 6-8, 2015





## The Ritz-Carlton Key Biscayne

### *Property Features & Amenities*

- Bordered by a 1,200-foot golden sand beach, the only south Florida location to be named among Dr. Stephen Leatherman's "America's Best Beaches" list
- Beach and poolside cabanas
- Oceanfront, zero-entry, family pool with water cascade and tranquil adult pool surrounded by lush hedging
- 20,000-square foot spa with 21 treatment rooms and more than 60 treatments, a full-service salon, a Wellness Center, and state-of-the-art fitness center
- Three restaurants overlooking the ocean
- Old-Havana vintage inspired bar lounge
- Largest Tennis Center of any Ritz-Carlton with 10 soft clay Hydro-courts and one hard court designed by tennis legend Cliff Drysdale, daily tennis clinics and lessons with United States Professional Tennis Association pros, and a pro shop
- More than 30,000 square feet of indoor and outdoor meeting and banquet facilities, including a 10,000-square foot ocean-view Ritz-Carlton Ballroom, two junior ballrooms and oceanfront Grand Lawn
- Ritz Kids activity program
- Signature Shop, Spa Boutique and Pool-side Shop
- Overnight laundry service
- Business Center
- Concierge service
- Club lounge featuring a private concierge and four meal presentations daily with complimentary beverage service.
- Valet parking

# Sorting Out the Decision Makers



- Key to Name Tag Colors**
- Green across top . . . . . Newly Certified Arbitrators (since 2013 Fall Conference)
  - Red across top . . . . . New Members (since 2013 Fall Conference)
  - Blue across top . . . . . Certified Arbitrators
  - White . . . . . All others
  - Blue ribbon at bottom . . . . . Board Member
  - Green ribbon at bottom . . . . . Faculty Member

