

Our attorneys have spoken or will speak at various industry events or been recognized as leaders in their fields over the last year or so, as follows:

## **2026**

Gus Sara – NASP Spring Conference (speaker) – From Bad to Worse: Understanding Spread Theories of Liability and How They Can Maximize Your Subrogation Recovery

Melissa Kenney – NASP Spring Conference (speaker) – Cutting Your Losses: Signs That It’s Time to Fold a Losing Hand

Matt Ferrie – NASP Spring Conference (speaker) – A Matter of Trust: The Reliability of Witness Statements and Circumstantial Evidence

Gus Sara – International Association of Arson Investigators - International Training Conference (speaker) – Opinion to Trial

Ryan Bennett - NASP Spring Conference (speaker) – From Bad to Worse: Understanding Spread Theories of Liability and How They Can Maximize Your Subrogation Recovery

Lian Skaf - NASP Spring Conference (speaker) – Cutting Your Losses: Signs That It’s Time to Fold a Losing Hand

Chris Konzelmann - International Association of Arson Investigators - International Training Conference (speaker) – Opinion to Trial

## **2025**

Gus Sara – NASP Spring Conference (panelist) – The Aftermath of Appraisals – How it Can Impact Subrogation

Chris Konzelmann – NASP Spring Conference (speaker) – Proving That Your Subrogation Target Breached an Accepted Standard of Care

Matt Ferrie – Institute of Fire Science – Got Friends in First Party Places

Gus Sara – CLM Annual Conference (speaker) – Powered Up: Understanding How to Investigate and Litigate Lithium Battery Fires

Gus Sara – Institute of Fire Science – Got Friends in First Party Places

Chris Konzelmann – NASP Annual Conference (speaker) – Your Gateway to Personal Success – An Emerging Professionals’ Workshop (Part 1)

Michael Ciamaichelo – NASP Annual Conference (speaker) - Highway to the Danger Zone: Using Alternative Safer Designs to Prove a Product Liability Case

Gus Sara – NASP Annual Conference (speaker) – Did I Do That? Tips and Advice on Identifying Contractors and Product Manufacturers

Chris Konzelmann – NASP Annual Conference (speaker) – Tools and Techniques to Handle the Challenges of Market Share and Insured Involvement in Subrogation

Michael DeBona - NASP Annual Conference (speaker) - Highway to the Danger Zone: Using Alternative Safer Designs to Prove a Product Liability Case

Lian Skaf - NASP Annual Conference (speaker) – Did I Do That? Tips and Advice on Identifying Contractors and Product Manufacturers

Chris Konzelmann – NASP Annual Conference (speaker) – Feel the Need for Speed! Product Liability Speed Dating (Part 1)

Matt Ferrie – NASP Annual Conference (speaker) – What an Expert Wants, What an Expert Needs – Making Them Happy and Obtaining Recoveries

Micheal DeBona – NASP Annual Conference (speaker) – Spread Theories in Water Losses

Chris Konzelmann – AmBest Webinar Panelist – The Effective Expert Witness: Background, Certification, Credentials and Characteristics Attorneys Seek When Retaining Expert Witnesses

Gus Sara – CLM (speaker – webinar) – High Stakes, High Recovery: Subrogation Tactics for Major Property Loss Claims

## **2024**

Gus Sara - NASP Spring Conference (speaker) – The Waiting is the Hardest Part: What to do While the Claim Adjustment is Pending

Lian Skaf – NASP Spring Conference (speaker) – The Waiting is the Hardest Part: What to do While the Claim Adjustment is Pending

Gus Sara – NASP (speaker – webinar) - Knowing Your Lane: Finding the Right Expert in a Rapidly Advancing World

Chris Konzelmann – IAAI (New York chapter) (speaker) – Investigating and Litigating Fire Loss Claims – Avoiding Preventable Mistakes

Lian Skaf – NASP Annual Conference (speaker) – Recovery on the Rooftops: Nothing But (Mostly) Clear Skies

Chris Konzelmann – NASP Annual Conference (speaker) – Why Lithium-Ion Batteries Fail and Who Can You Sue

Matt Ferrie – NASP (speaker – webinar) – Knowing Your Lane: Finding the Right Expert in a Rapidly Advancing World

Gus Sara – NASP Annual Conference (speaker) – Opinions from Ashes, Theories from Dust – What a Subrogation Professional Needs to Know About Fire Investigation

Brian Tetro – NASP Annual Conference (speaker) – Recovery on the Rooftops: Nothing But (Mostly) Clear Skies

Chris Konzelmann – IAAI (New York chapter) (speaker) – Proving Liability When Litigating Fire Loss

Matt Ferrie – NEFCO’s Institute of Fire Science (speaker) – How First Party Adjusters Are Critical to Subrogation Investigations

Gus Sara – NASP Annual Conference (speaker) – In the Hot Seat: How Not to Get Burned by Expert Depositions

Lian Skaf – NASP Annual Conference (speaker) – In the Hot Seat: How Not to Get Burned by Expert Depositions

Matt Ferrie – NASP Annual Conference (speaker) – Opinions from Ashes, Theories from Dust – What a Subrogation Professional Needs to Know About Fire Investigation

Gus Sara – NEFCO’s Institute of Fire Science (speaker) - How First Party Adjusters Are Critical to Subrogation Investigations

Chris Konzelmann – Envista Live Burn event (speaker) - Proving Liability When Litigating Fire Losses

## **2023**

Chris Konzelmann – IAAI – New Jersey Chapter – Legal Considerations

Gus Sara – NASP Spring Conference (speaker) – Keeping the Lights On: A Primer for Handling Cases Against Utilities from Notice to Recovery

Chris Konzelmann – NASP Spring Conference (speaker – Parts 1 and 2) – Understanding Fire Through a Live Burn

Matt Ferrie – NASP Spring Conference (speaker) – Impressions on the Progression of Fire Suppression

Lian Skaf - NASP Spring Conference (speaker) – Keeping the Lights On: A Primer for Handling Cases Against Utilities from Notice to Recovery

Lian Skaf – NASP (webinar) – Master of Ceremonies: The Art of Running the Show at a Joint Inspection

Chris Konzelmann – Connecticut Fire Academy (speaker) – Litigating Fire Losses

Mike Ciamaichelo – NASP (webinar) – Don't Get Burned Online: Subrogation vs. Amazon & Other Online Retailers

Gus Sara – CLM Annual Conference (speaker) – First Line Offense: Spoliation and How Property Adjusters Can Help Preserve Subrogation Claims

Chris Konzelmann – Eastern Connecticut Fire School (speaker) – Fire Scene Preservation and Subrogation Potential

Gus Sara – NASP (webinar) – Master of Ceremonies: The Art of Running the Show at a Joint Inspection

Matt Ferrie – NASP Annual Conference (speaker) – Adjuster Under Oath: Insights and Advise Regarding Adjuster Depositions

Chris Konzelmann – Burlington County Fire Academy (speaker – Attorney Instructor) – Expert Witness Courtroom Testimony

Mike Ciamaichelo – Live Burn at Envista Forensic (speaker) – Battery Fires

Matt Ferrie – Presentation to Experts (speaker) – Checking All the Boxes – Subro Attorneys' Perspectives on Ideal Expert Support

Chris Konzelmann – IAAI (speaker – webinar) – A Plaintiff and Defense Perspective

Gus Sara - NASP Annual Conference (speaker) – Adjuster Under Oath: Insights and Advise Regarding Adjuster Depositions

Ben Staherski – Gallaher Bassett (panel speaker – webinar) – Food Recall Claims

Gus Sara – Insurance Client (speaker) – Subrogation Discussion Topics: Economic Loss Doctrine and AIA Contracts

Chris Konzelmann – White and Williams LLP Coverage College (speaker) – Litigating Liability Claims

Chris Konzelmann – Lloyd's, London (speaker) – Recent Subrogation Trends in the United States

Gus Sara – Presentation to Experts (speaker) – Checking All the Boxes – Subro Attorneys' Perspectives on Ideal Expert Support

Matt Ferrie – Insurance Client (speaker) – Subrogation Discussion Topics: Economic Loss Doctrine and AIA Contracts

Chris Konzelmann – IAAI – Pennsylvania Chapter (speaker) – Expert Deposition and Trial Testimony

Chris Konzelmann – NASP (speaker – webinar) – Don't Get Burned Online

Chris Konzelmann – USFA, National Fire Academy (teacher/speaker) – Fire Investigation Case Preparation Course